



**SYRACUSE REGIONAL AIRPORT AUTHORITY
Terminal Sidewalk Snow Removal
Request for Proposals 2026-14**

Issued: July 14th, 2026

Submission Deadline: **August 07th, 2026 no later than 4:00 pm eastern time.**

Submission Format: Email PDF to bids@syrairport.org Proposals are only accepted electronically. Please print the word RFP Reference # 2026-14 on the cover page of the proposal and on the email subject line.

IMPORTANT NOTICE: A restricted period under the Procurement Lobbying Law is currently in effect for this Procurement and it will remain in effect until the Authority executes the contract. Proposers are prohibited from contact related to this procurement with any Syracuse Regional Airport Authority member, officer, staff or employee other than the designated contact person (if any) and/or the designated email address for contact. Please refer to Sections 2.2 and 2.3 below. All contacts/inquiries shall be made by email only to the following address: bids@syrairport.org.

1. GENERAL INFORMATION

1.1. Background

The Syracuse Regional Airport Authority (the “Authority”) was created by the New York State Legislature on August 17, 2011 by Chapter 463 of the Laws of 2011. The Authority is the operator of the Syracuse Hancock International Airport in Syracuse, New York. The Authority is a New York State public benefit corporation established for the purpose of (i) stimulating economic growth, (ii) increasing trade and tourism, (iii) promoting safe and secure air travel in the region, (iv) providing citizens with efficient and economical air transportation options, and (v) to protect and enhance the natural resources and quality of the environment.

1.2. Intent and Purpose of this RFP

The Authority is seeking proposals from qualified contractors to provide terminal sidewalk snow and ice removal services at Syracuse Hancock International Airport. The services include snow removal, ice control, pre-treatment and post-treatment, clearing of pedestrian walkways, curb lines, access points, and other designated terminal-area pedestrian surfaces, as described herein.

The terminal sidewalk and pedestrian areas serve passengers, employees, tenants, emergency responders, and the traveling public. Due to continuous airport operations and winter weather conditions, these areas must be maintained in a safe, accessible, and operational condition throughout the seasonal term.

This RFP is intended to obtain competitive proposals for the required snow and ice removal services within the designated terminal-area pedestrian limits. The service areas, performance requirements, and additional details are identified in **Exhibit A**, which forms part of this RFP.

1.3 Key Dates in the RFP Schedule

It is anticipated that a contract award will be made in connection with this Request for Proposals (RFP) based on the following schedule:

07/14/2026	Issuance of Request for Proposals
07/31/2026	Question/Clarification Submission Deadline.
08/07/2026	Proposal Submission Deadline

Please note: *The Authority reserves the right to change any of the dates stated in this RFP. If such change occurs, the Authority will notify all entities who received the RFP directly from the Authority and post the change(s) on the Syracuse Regional Airport Authority's website, which is part of the Syracuse Hancock International Airport website (<https://syrairport.org/sraa/bids-rfp-rfq/>).*

1.4 Pre-Proposal Site Inspection

All areas covered by the RFP are publicly accessible areas at Syracuse Hancock International Airport, and proposers are encouraged to visit the locations to view and inspect current conditions.

1.5 Amendment or Termination of RFP

RFP Amendment, Cancellation/Postponement: The Authority reserves the right to amend, cancel or postpone this RFP at any time without penalty. The Authority reserves the right to terminate or cancel any contract awarded pursuant to this RFP, either pre or post execution, or any part of said contract, immediately upon notice mailed or delivered by the Authority to the selected proposer.

1.6 Unbalanced Proposals

The Authority reserves the right to reject any and all proposals at any time not deemed in the best interest of the Authority and to reject as informal such proposals, as in the Authority's opinion, are incomplete, conditional, obscure, or which contain irregularities of any kind.

1.7 Questions or Requests for Information or Clarification

Any questions, requests for information or clarification regarding this RFP should be submitted via email, citing the relevant RFP page(s) and section(s), no later than date listed in Section 1.3 Key Dates to bids@syrairport.org. Please indicate RFP 2026-14 in the subject line.

Questions will not be accepted other than by email, and any question received after the deadline may not be answered. The list of questions/requests for information or clarification and the official responses will be posted as an Addendum on the Syracuse Regional Airport Authority's website, <https://syrairport.org/sraa/bids-rfp-rfq/>.

The Authority is not responsible for a proposer's failure to receive the list of questions/requests for information, amendments or clarifications and the official responses, due to the proposer's failure to monitor the Authority's website for addendums or other related information, and no allowance will be made for a proposer that submitted a proposal that is not in compliance with the RFP requirements due to the proposer's aforementioned failure to

review questions/requests for information or clarification/amendments and addenda, and the official responses to such inquires and/or changes.

1.8 Amendments and Addenda

In the event that it becomes necessary to revise this RFP, such revision will be by an addendum to this RFP. Any addendum to this RFP will become part of this RFP and part of any contract awarded as a result of this RFP. Further, if a proposer discovers any conflict, discrepancy, omission or other error in this RFP, the proposer shall immediately notify the Authority at bids@syrairport.org, of such error and request modification to the document to address such alleged error. The Authority shall make any RFP modifications necessary by addenda, provided that any such modifications would not materially benefit or disadvantage any one proposer over another. If a proposer fails, prior to the submission deadline, to notify the Authority of a known error or an error that reasonably should have been known or discovered by proposer, the proposer shall assume the risk of such failure to notify. If awarded the contract, the proposer shall not be entitled to additional compensation, change order or time allowance by reason of the error or its late correction.

The Authority is not responsible for a proposer's failure to receive amendments or addenda pertaining to this RFP. It is incumbent on proposers to routinely check for amendments and addenda at (<https://syrairport.org/sraa/bids-rfp-rfq/>) and no allowance will be made for a proposer's failure to receive addenda. As of the date of issuance, there are no designated dates for release of addenda. However, proposers should check the Authority's website frequently beginning at the time of RFP issuance through the deadline for submission of proposals. It is the sole responsibility of the proposer to be knowledgeable of all amendments, addenda, questions and answers related to this RFP.

1.9 Submission Requirements

Proposer's proposal, including all required forms attached at Exhibits to this RFP, shall be submitted via email to bids@syrairport.org in response to this RFP. The submission shall be clearly labeled with the name of the proposer, date and must contain the required information for the proposer. Failure to do so may result in disqualification. Do not include the RFP in the submission. Proposals should be submitted in the following format:

Description of Company	1 page
Experience providing similar snow and ice removal services	2 pages
Approach to scope of services and airport coordination	2 pages
Proposed Seasonal Staffing, Equipment and Service Plan	1 page
Operations Management, Supervisory Staffing, and Relevant Experience	1 page
Non-Collusive, Questionnaire, and Fee Schedule (forms attached to the RFP)	4 Pages

Proposers should also be willing and able to provide additional information that may be required. In addition, interviews may be requested at the discretion of any RFP review or ad hoc Committee appointed by the Authority. All information and materials submitted to the Authority in response to this RFP will become the property of the Authority. Proposers shall not submit proprietary or confidential business information unless they believe such information is critical to their submittals or presentations. If any such information is included, it shall be clearly identified as such. The Authority shall endeavor to protect the identified information only to the extent allowed under applicable law.

By submitting a proposal to the Authority in response to this RFP, each proposer agrees and represents and warrants that the proposer: a) has all information necessary for the proposer to complete and submit a fully responsive proposal to the Authority; b) that if awarded the contract, that the proposer has all the necessary skills and resources to complete the contract for the amount stated in the proposal; and c) that the proposer is waiving any and all claims against the Authority and its members, officers, staff and employees relating to the submission of the proposer's proposal to the Authority. Proposer will bear any, and all travel and other costs and expenses related to its attendance at the pre-submittal meeting and facility tour (if any). Verbal responses provided by Authority representatives at such meeting/tour are informal and are not binding on the Authority.

2.0 Proposals and Qualifications Review

Upon receipt of proposals, the Authority's shall internally review each proposal and make a recommendation to the Board of the Authority. Proposals will be reviewed on the basis of competency, experience and ability to perform the services required. Proposers should be willing and able to provide additional information that may be required by the Authority. The Syracuse Regional Airport Authority reserves the right to waive any formalities and to reject or negotiate any and all proposals for any reason.

2.1 Award

The Syracuse Regional Airport Authority may award the resulting contract, following the required approvals, if it determines that the award is in the best interest of the Syracuse Regional Airport Authority.

2.2 Restriction of Communications

Proposers are prohibited from contact related to this RFP with any Authority Board member, officer, staff, employee, elected officials or representative other than designated personnel from the date this RFP is issued until the contract(s) have been executed by the Authority. Violation of this provision is grounds for immediate disqualification. All inquiries concerning this RFP must be done via email at: bids@syrairport.org as outlined in section 1.7 Questions and Inquiries.

2.3 New York State Finance Law Sections 139-j and 139-k

Pursuant to State Finance Law §§ 139-j and 139-k (collectively, the "Statute"), certain restrictions are placed on contact with State agencies, including public entities such as the Authority, during the procurement process. The term "contact" is defined in the Statute as "any oral, written or electronic communication with a governmental entity under circumstances where a reasonable person would infer that the communication was intended to influence the governmental entities conduct or decision regarding the governmental procurement." Upon receiving any contact, the Authority must inquire and record whether the person or organization that made the contact was the offeror (defined below), or was retained, employed or designated on behalf of the offeror to appear before or contact the Authority. The term "offeror" is defined in the Statute as "the individual or entity, or any employee, agent or consultant or person acting on behalf of such individual or entity, that contacts a governmental entity about a governmental procurement during the restricted period of such governmental procurement whether or not the caller has a financial interest in the outcome of the procurement; provided, however, that a governmental agency or its employees that communicates with the procuring agency regarding a governmental procurement in the exercise of its oversight duties shall not be considered an offeror." The "restricted period" is defined in the Statute as "the period of time commencing with the earliest written notice, advertisement or solicitation of a request for proposal, invitation for bids, or solicitation of proposals, or any other method for soliciting a response from offerors intending to result in a procurement contract with a governmental entity and ending with the final contract award and approval by the governmental entity and, where applicable, the state comptroller." Authority members, officers, staff and employees are also required to obtain certain information when contacted during the restricted period and make a determination

of the responsibility of the offeror pursuant to the Statute. Certain findings of non-responsibility can result in rejection for contract award and, in the event of two findings within a four-year period; the offeror is debarred from submitting a proposal on or being awarded any procurement contract for a period of four years from the date of the second final determination. Any Proposer responding to this RFP must complete the Non-Collusive Proposal Certification attached hereto at **Exhibit B** and submit it to the Authority with its proposal. Questions regarding this form may be directed to the Designated Contact email for this solicitation and/or visit the following website for information: <https://online.ogs.ny.gov/legal/lobbyinglawfaq/>

VIOLATIONS OF THE FOREGOING SECTIONS 2.2 and 2.3 SHALL BE STRICTLY ENFORCED AND MAY RESULT IN DISQUALIFICATION OF THE PROPOSAL TO WHICH IT PERTAINS.

2.4 Exceptions

Any and all exceptions to this RFP must be clearly and completely indicated in proposals submitted. Please be advised that any exceptions to the requirements in this RFP may be cause for a proposer's proposal to be disqualified.

2.5 Proposal Costs

The proposers' costs for the proposers entire submittal effort shall be borne by the proposer. The Authority will not reimburse any proposer or other firm for any costs associated with its submittal effort.

2.6 Whistleblower Policy and Procedures

The selected Proposer will be required to comply with and perform its services under the contract in accordance with any and all Whistleblower Policy and Procedures adopted by the Authority and available on its website at: [Whistleblower-Policy-and-Procedures.pdf](#)

2.7 M/WBE-SDVOB Program

As advised above, the Authority is a New York public benefit Corporation. As such it must comply with Articles 15-A and 17-B of the New York State Executive Law pertaining to Minority/Women Business Enterprises (M/WBE) and Service-Disabled Veteran Owned Businesses (SDVOB) respectively. These statutes require the Authority to promote contracting opportunities for M/WBE's and SDVOB's. In turn, proposers utilization of M/WBE's and SDVOB's is a factor in awarding projects and imposes obligations on a selected proposer to utilize M/WBE's and SDVOB's in performance of contracts with the Authority. By submitting a proposal, the Proposer represents that it has reviewed and familiarized itself with the New York State M/WBE and SDVOB regulations which are incorporated herein by this reference. Any conflicts between this solicitation and those regulations shall be resolved in favor of the regulations. Each proposer shall, in accordance with the regulations, make good faith efforts and, in a manner that can be established in documentary form, solicit active participation by certified M/WBE's and SDVOB's in connection with any contract resulting from this RFP. These regulations, and any contract to be entered into between the Authority and the successful proposer, will impose reporting obligations on the awarded contractor to periodically report various M/WBE and SDVOB information to the Authority. The various M/WBE-SDVOB forms and information which the Authority requires all proposers to complete and submit with each proposal can be found at <https://syrairport.org/sraa/supplier-diversity-program/>.

The Authority encourages participation in the above-mentioned programs, however, due to the limited scope of the services required, specific goals have not been identified for the procurement.

2.8 Conditions, Terms and Limitations

This RFP is subject to the specific conditions, terms and limitations stated below:

1. The services to be performed shall conform to and be subject to the provisions of the New York Public Authorities Law, Generally Accepted Auditing Standards, Generally Accepted Accounting Principles, and Standards promulgated by the NYS Comptroller and Authorities Budget Office and all other applicable laws and regulations of all Federal and State agencies having jurisdiction.
2. Valid licenses and registrations as required by the Authority and any State, and Federal agencies shall be obtained by the successful proposer prior to commencing work.
3. Final designation of a proposer will depend on satisfaction of all additional RFP documentation and review requirements of the Authority and will be subject to the subsequent approval by the Authority.
4. No transaction will be consummated if any selected proposer or principal of a selected proposer or any member of the proposer's development team is in arrears or in default upon any debt, lease, contract or obligation regarding the Authority or Syracuse Hancock International Airport. The Authority reserves the right to reject any response to this RFP by any such proposer.
5. The Authority reserves the right to:
 - a. Negotiate with one or more proposers, and/or negotiate on terms other than those set forth herein.
 - b. At any time, waive compliance with, or change any of the terms and conditions of this RFP, to entertain modifications or additions to selected proposals.
6. This RFP does not represent any obligation or agreement whatsoever on the part of the Authority. Any such obligation or agreement may only be incurred or entered into by written agreement authorized by the Board of the Authority, approved as to form by the Authority's counsel and executed by the Executive Director of the Authority.
7. Mere selection of a proposer will not create any rights on the proposer's part, including, without limitation, rights of enforcement, equity or reimbursement, until after all required government approvals are received and the insurance, agreement and all related documents are fully approved and executed.
8. This RFP and any agreement or other documents resulting therefrom is subject to Federal, State, or local law or regulation having jurisdiction over the subject matter thereof, as the same may be amended from time to time.
9. Title VI Solicitation Notice: The Authority, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d-2000d-4) and its related Regulations, hereby notifies all proposers that it will affirmatively ensure that any contract entered into pursuant to this RFP, will provide disadvantaged business enterprises a full and fair opportunity to submit proposals in response to this RFP and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

2.9 EVALUATION PROCESS

2.9.1 General Information

Upon receipt of proposals, the Authority and/or any Ad Hoc Committee it shall appoint for reviewing proposals ("Committee") will review each Proposal and may recommend a Proposer(s) to the Board of the Authority to be awarded a contract to provide the required services at the Airport.

Proposers should be willing and able to provide additional information that may be required by the Authority or its Committee. Also, interviews and office visits may be requested at the discretion of the Authority/Committee.

Upon review of proposals submitted by Proposers, the Authority/Committee may, at its discretion, submit to Proposers written questions and requests for clarification relating to their Proposals. Proposers will be provided the period of time in which the written responses to the Authority's requests for clarification must be completed.

Other than to provide clarifying information as may be requested by the Authority, including the Committee, no Proposer will be allowed to alter its proposal or add information.

2.9.2 Submission Review

The Authority/Committee will examine all proposals that are received in a proper and timely manner to determine if they meet the proposal submission requirements, as described in this RFP. Proposals that are materially deficient in meeting the submission requirements or have omitted material documents, in the sole opinion of the Committee, may be rejected. Proposals failing to pass the Submission Review will be considered non-responsive and will not be evaluated any further.

2.9.3 Proposal Review Criteria

Proposals will be reviewed based on a variety of criteria, including but not limited to:

1. The experience and expertise of the Proposer and its principals and key employees assigned to the SRAA contract.
2. The Proposer's specific experience performing snow and ice removal services of similar size, scope, and operational sensitivity.
3. The availability of adequate personnel to provide the requested services safely, timely, and efficiently.
4. The Proposer's approach to the planning, organization, supervision, and management of the requested services at the Airport, including communications procedures, problem-solving approaches, costing and other level-of-service factors.
5. The Proposer's proposed fee for the services requested herein, including Seasonal Lump Sum Price applicable to the actual seasonal snowfall tier as identified in the Fee Schedule, installment amounts, and any applicable unit rates. For evaluation purposes, the Authority may evaluate pricing based on the Total Three-Season Proposed Price associated with the "100 Inches and Above Seasonal Snowfall" tier, unless otherwise determined to be in the best interest of the Authority.
6. Commitment to consistently maintain the highest standards of performance and the expeditious resolution of problems and complaints.
7. The recommendations and opinions of each Proposer's previous customers or clients, including previous performance at the Authority if relevant. Previous experience at the Authority is not a requirement and does not provide any additional points in scoring.
8. Information provided in response to specific questions and requirements contained in the RFP and all attachments/exhibits.
9. Information provided at the interview (if required).

As stated above, the selection criteria include the fee the Proposer will charge the Authority for the services described in this RFP. The Proposer must certify in the proposal that its fee covers all services proposed and meets the requirements of this RFP. The total estimated contract value for the services provided will be derived from the successful proposer's proposed fee.

The Committee will evaluate each proposal based on a "Best Value" concept. This means that the proposal(s) that optimize(s) quality, cost, and efficiency among responsive and responsible Proposers shall be selected for award.

The Authority and its review committee will determine which proposal(s) best satisfies its requirements. The Authority reserves all rights with respect to the award. All proposals deemed to be responsive to the requirements of this procurement will be evaluated. Proposals failing to meet the requirements of this RFP may be eliminated from consideration. Qualified staff/individuals will evaluate all submitted proposals. The Authority may request clarification of a proposal.

2.9.4 Reservation of Rights

The Authority reserves the right to:

- i. withdraw or cancel the RFP at any time and at its sole discretion;
- ii. reject any or all proposals received in response to this RFP;
- iii. accept a proposal and any subsequent proposal for the contract from someone other than the lowest cost Proposer consistent with the criteria for the evaluation of proposals;
- iv. make an award under the RFP in whole or in part;
- v. disqualify any proposer whose conduct and/or proposal fails to conform to the requirements of the RFP;
- vi. seek clarifications and revisions of proposals;
- vii. use proposal information obtained through site visits, management interviews and the Authority's investigation of a proposer's qualifications, experience, ability or financial standing, and any material or information submitted by the proposer in response to the agency's request for clarifying information in the course of evaluation and/or selection under the RFP;
- viii. prior to the proposal submission deadline, amend the RFP specifications to correct errors or oversights, or to supply additional information, as it becomes available;
- ix. prior to the proposal submission deadline, direct proposers to submit proposal modifications addressing subsequent RFP amendments;
- x. change any of the scheduled dates;
- xi. eliminate any mandatory, non-material specifications that cannot be complied with by all of the prospective proposers;
- xii. waive any requirements that are not material;
- xiii. negotiate with the successful proposer within the scope of the RFP in the best interests of the Authority;
- xiv. conduct contract negotiations with the next responsible proposer, should the Authority be unsuccessful in negotiating with the selected proposer;
- xv. utilize any and all ideas submitted in the proposals received;
- xvi. unless otherwise specified in the solicitation, every submission is a firm offer and not revocable for a period of 60 days from the proposal submission deadline; and,
- xvii. require clarification at any time during the procurement process and/or require correction of arithmetic or other apparent errors for the purpose of assuring a full and complete understanding of an offeror's proposal and/or to determine an offeror's compliance with the requirements of the solicitation.
- xviii. waive or modify minor deviations in the proposals received after prior notification to the Proposers;
- xix. request best and final offers; and
- xx. Should the Authority be unsuccessful in negotiating a contract with a selected Proposer, the Authority may begin contract negotiations with the next highest-rated qualified Proposer. In addition, if it is subsequently determined by the Authority that the selected Proposer is non-responsible, the Authority may then invite the next highest rated, qualified Proposer(s) to enter negotiations for purposes of executing a contract. The Authority may do all of the foregoing without the need to recommence the RFP process.

The foregoing is a non-exhaustive list of the Authority's rights and remedies, all of which are hereby expressly reserved whether or not specifically listed.

2.9.5 CONFLICTS OF INTEREST

Members, officers, staff, and employees of the Syracuse Regional Airport Authority may respond to this RFP only in accordance with the Authority's Code of Ethics.

2.9.6 INSURANCE REQUIREMENTS

Prior to providing any labor, equipment, materials, or services, the Contractor shall, at its sole cost and expense, 1) obtain the following insurance coverage with one or more insurers licensed to do business in the State of New York, naming as additional insureds the Syracuse Regional Airport Authority, the City of Syracuse, and any other person or entity whom the Contractor is required to defend, indemnify, and hold harmless, including their tenants, mortgagees, officers, directors, agents, employees, and partners; 2) provide to the Authority an insurance certificate and a copy of the policy or other satisfactory evidence of such coverage from the carrier, which coverage shall be maintained for the duration of the contract; and 3) require that all subcontractors obtain and provide the same coverage, as applicable:

- D.1 Insurance covering claims under workmen's compensation, disability benefit, and other similar employee benefit acts. Insurance also covering claims for damages because of bodily injury, occupational disease or sickness, or death of his employees with the following limits:

Worker's Compensation Employer's Liability: Statutory

Bodily Injury by Accident (per Accident): \$ 1,000,000

Bodily Injury by Disease (per Employee): \$ 1,000,000

Bodily Injury by Disease (Policy Limit): \$ 1,000,000

- D.2 Commercial General Liability Insurance, which shall include contractual liability insuring the indemnification obligations of this Agreement, broad form property damage liability, and personal injury liability coverage extensions. All coverage required under Commercial General Liability should be provided on an occurrence form with the following minimum limits:

Bodily Injury and Property Damage (per occurrence) \$2,000,000

Combined Single Limit.

Products / Completed Operations Aggregate, if applicable \$4,000,000

General Aggregate \$4,000,000

The required limits may be satisfied by a combination of a primary policy and an excess or umbrella policy.

- D.3 Umbrella form Excess Liability coverage with limits of not less than the total proposed contract value per occurrence, covering all services performed by the Contractor under this Contract.
- D.4 Automobile Liability (Bodily Injury and Property Damage Liability) with limits of not less than \$1,000,000 per occurrence that includes coverage for all owned, non-owned, and hired automobiles.
- D.5 Contractor's Equipment Coverage on an "All Risk" basis, covering physical damage to all tools and equipment, including motorized equipment used by the Contractor or subcontractors, with limits sufficient to provide for replacement of items critical to performance of the services.
- D.6 Such other kinds of insurance as may be required by the Authority or by the contract documents, each such policy to be in the amount stipulated in the contract documents unless a different amount is otherwise prescribed in writing by the Authority.
- D.7 If any operations performed within the scope of this contract require the use of any aircraft or watercraft, whether owned or unowned, the Contractor shall maintain liability insurance satisfactory to the Authority.

D.8 If any operations performed within the scope of this contract include professional design, engineering, or consulting services, the Contractor shall maintain Professional Liability Insurance with a limit of not less than \$1,000,000. Such insurance shall be satisfactory to the Authority.

D.9 If any operations performed within the scope of this contract include work with hazardous materials or regulated environmental conditions, Contractor shall maintain Environmental Impairment Liability Insurance with a limit of not less than \$1,000,000. Such insurance shall be satisfactory to the Authority.

D.10 The Authority and City of Syracuse shall be named additional insureds on the General Liability, Automobile, Excess Liability policies, and, if applicable, any liability policies carried on watercraft. General Liability Additional Insured status shall apply on a primary and non-contributing basis before any other insurance or self-insurance, including any deductible, maintained by or provided to the additional insureds, and shall remain in effect for the duration of the contract. All policies shall be endorsed as Primary and Non-Contributory and shall waive all rights of subrogation in favor of the Authority. Policies shall not be canceled, materially changed, or non-renewed without thirty (30) days advance notice to the Authority.

2.9.7 CONTRACT PREPARATION/NEGOTIATION

After a proposer(s) is recommended by the Authority's review committee, and if necessary approved by the Authority's Board, an agreement incorporating the agreed upon compensation and scope of services and other relevant terms will be drafted by the Authority's counsel and submitted to the successful proposer.

As both a recipient of Federal Grant monies, and the fact that the Authority is a New York State Public Benefit Corporation, it is required to include certain clauses in all of its contracts. A list of those clauses is annexed hereto at Exhibit "E". These clauses will be required to be incorporated into the final contract with the successful proposer.

Exhibit A

SCOPE OF WORK

1. General

The Contractor shall furnish all labor, supervision, equipment, materials (except where noted), and incidentals necessary to perform snow and ice removal services for designated terminal sidewalks and pedestrian areas at Syracuse Hancock International Airport (SYR).

All services shall be performed under the direction of the SRAA and in accordance with all applicable airport, FAA, TSA, OSHA, Federal, State and Local regulations.

2. Level of Service Requirements

- **Trigger Depth:**
Snow removal operations shall **commence at any measurable accumulation (zero tolerance)**.
- **Performance Standard:**
 - Sidewalks, pedestrian walkways, curb lines, and access points shall be kept continuously free and clear of snow, ice, and contamination.
 - At no time shall pedestrian mobility, ADA access, or emergency egress routes be impeded.
- **Pre-Treatment / Post-Treatment:**
 - Contractor shall pre-treat all surfaces in advance of storms as directed or based on forecasted conditions.
 - Contractor shall post-treat all serviced areas to prevent refreeze.
 - Salt material will be provided by the SRAA.

3. Equipment Requirements

- All equipment must:
 - Be fifteen (15) years old or newer
 - Have enclosed all-weather cabs with operational heaters and defrosters
 - Be equipped with:
 - 360-degree yellow/amber rotating beacon or strobe
 - Fully operational headlights, taillights, and auxiliary lighting
 - Meet all New York State DOT and OSHA requirements
 - Be specifically designed for snow removal (no multi-use blades/buckets unless approved)
- All equipment shall be:
 - Maintained in safe, fully operational condition
 - Subject to inspection and approval by SRAA prior to award and during the contract

- Rejected if deemed unsafe, unsuitable, or non-compliant

4. Communications

- Contractor shall maintain constant two-way communication (radio or approved equivalent) between all operators and SRAA operations.
- Coordination with SRAA dispatch/operations is required at all times during events.

5. Fueling Provisions

The Contractor shall provide, at its own expense:

- On-site fueling capability, including:
 - Mobile fuel tank truck or
 - Stationary fuel tank located at the airport

All fueling operations shall comply with:

- New York State DEC and SRAA regulations
- Applicable environmental and fire safety standards

6. Facilities / Crew Support

If required, the Contractor shall provide at its sole cost:

- A site trailer or leased office space for:
 - Employee breaks and shelter
 - Administrative functions
 - Equipment maintenance and minor repairs

7. Operational and Security Requirements

- All work shall be:
 - Performed under SRAA supervision
 - In accordance with SRAA snow and ice control plans and operational directives
- Contractor personnel shall:
 - Adhere to all airport rules, safety protocols, and security regulations
 - Obtain required:
 - Airport ID badges
 - Security clearances
- Background checks (as applicable) AOA (Aircraft Operating Area) Requirements:
 - Only SRAA-approved personnel may operate in the AOA

- All equipment entering the AOA must:
 - Be clean and free of debris
 - Pass inspection by SRAA personnel prior to entry
- Contractor shall attend:
 - Pre-season winter coordination meeting
 - Any additional seasonal or operational meetings as directed by SRAA

8. Inspection and Acceptance

- SRAA reserves the right to:
 - Inspect all equipment prior to award and throughout the contract term
 - Reject equipment that does not meet specifications or is deemed unsafe/unfit

9. Damage Responsibility

- Contractor shall be fully responsible for:
 - Any damage to SRAA property (including but not limited to sidewalks, curbing, structures, utilities, fixtures)
- All damage shall be:
 - Repaired or replaced at no cost to SRAA
 - Completed to SRAA satisfaction

10. Contractor Conduct and Compliance

- Contractor personnel must:
 - Maintain professional conduct at all times
 - Follow all safety, operational, and security directives
- Failure to comply may result in:
 - Immediate removal from the airport
 - Contract enforcement actions

11. Term and Compensation

- **Seasonal Term:**
October 15 through April 15

- **Seasonal Compensation (Lump Sum Payment Structure):**

The Contractor shall submit seasonal lump-sum pricing for each snowfall tier identified in the Fee Schedule for each contract year. The snowfall tiers are as follows:

- Below 75 inches
- 75 inches to 99.9 inches
- 100 inches and above

- **Monthly Installments:**

During each seasonal term, the Contractor shall be paid in seven (7) equal monthly installments based upon the Contractor's proposed seasonal lump-sum price for the "100 Inches and Above Seasonal Snowfall" tier for the applicable contract year. Payments shall begin in November and continue through May, subject to satisfactory performance and compliance with all contract requirements.

- **Seasonal Reconciliation:**

Following April 15 of each contract year, the SRAA shall determine the cumulative seasonal snowfall using the official National Weather Service reporting station designated by the SRAA. The final seasonal contract amount shall then be determined based upon the Contractor's submitted pricing for the applicable snowfall tier.

If the applicable seasonal contract amount is less than the amount previously paid through monthly installments, the Contractor shall reimburse the SRAA for the difference within thirty (30) days of notification, or the SRAA may offset such amount against future payments due to the Contractor. If the applicable seasonal contract amount exceeds the amount previously paid, the SRAA shall pay the balance due within thirty (30) days following completion of the reconciliation.

- **Off-Season Work:**

Compensation for services outside the seasonal term shall be based on unit rates per equipment type, as defined in the Fee Schedule.

12. Termination

The SRAA reserves the right to terminate this contract, in whole or in part, with thirty (30) days written notice issued by the Executive Director or his/her designee.

13. Fee Proposal Requirements

Proposers shall submit pricing as follows:

Proposers shall submit pricing as follows:

Seasonal Lump-Sum Pricing:

Proposers shall submit a seasonal lump-sum price for each contract year and for each of the following seasonal snowfall tiers:

- Below 75 inches
- 75 inches to 99.9 inches

- 100 inches and above

Installment Breakdown:

Proposers shall provide the monthly installment amount for each contract year based upon the “100 Inches and Above Seasonal Snowfall” tier divided into seven (7) equal monthly payments. The monthly installment amount shall be used for payment purposes during the seasonal term, subject to final reconciliation after April 15.

Seasonal Reconciliation:

Following April 15 of each contract year, the SRAA shall determine the cumulative seasonal snowfall using the official National Weather Service reporting station designated by the SRAA. The applicable seasonal contract amount shall be determined using the Contractor’s submitted pricing for the actual snowfall tier.

Equipment Rate Schedule – Off-Season:

Proposers shall submit a detailed schedule of unit rates for equipment, operators, labor, and supervision to be utilized for services performed outside of the seasonal term.

Additional Costs:

Any anticipated additional costs, fees, assumptions, exclusions, minimum charges, or conditions not included in the seasonal lump-sum pricing or unit rates shall be clearly identified. Failure to disclose such costs may result in their exclusion from compensation.

Failure to Execute Contract: Failure of a proposer to comply with any proposal requirement, execute the contract within ten (10) calendar days from the date transmitted, or furnish required insurance and related documentation shall be just cause for annulment of the award. In the event of such annulment, award may be made to the next best qualified proposer, or the services may be resolicited or otherwise handled as the Authority may elect.

Service Changes / Additional Work: Any services outside the stated seasonal scope, service area, or fee schedule must be reviewed and approved by the Authority prior to performance. The Authority will not be liable for costs associated with unauthorized work.

Proposer Qualifications: Proposer must have experience performing snow and ice removal services of similar size, complexity, and operational sensitivity. Any individual, partnership, or corporation that has been disqualified by the State of New York, the FAA, or another public entity from acting as a contractor or subcontractor shall likewise be disqualified from acting as the contractor or subcontractor on this contract.

Subcontracts: The Proposer is specifically advised that any person, firm, or other party to whom it proposes to award a subcontract under this Contract:

- Must be acceptable to the Authority. Previous performance and actions of the proposed subcontractor may be considered by the Authority, and
- To extent possible, provide a list of proposed subcontractors in the proposal and

Obligations of the Proposer: At the time of proposal submission, each proposer will be expected to have inspected the service areas or otherwise familiarized itself with the conditions, access points, pedestrian routes, operational constraints, and performance expectations applicable to the services. The failure or omission of any proposer to

examine any form, instrument, document, or site condition shall in no way relieve the proposer from any obligation under its proposal.

All proposers are specifically instructed to visit the service areas, as permitted, to personally ascertain the extent and character of the services to be performed and to familiarize themselves with site access, terminal activity, pedestrian flow, curbside operations, and airport operational requirements.

Payment for Services: The Contractor shall be paid seven (7) equal monthly installments based upon the Contractor's proposed price for the "100 Inches and Above Seasonal Snowfall" tier. Following April 15 of each season, SRAA shall perform a reconciliation based upon actual cumulative seasonal snowfall and the Contractor's submitted pricing for the applicable snowfall tier, as set forth in the Fee Schedule, subject to satisfactory performance and compliance with all contract requirements. Proposer agrees to submit monthly invoices by the 10th day following the end of each calendar month to ap@syrairport.org. Invoices shall include any supporting documentation reasonably required by the Authority.

For purposes of this contract, cumulative seasonal snowfall shall be determined using the official snowfall totals reported by the National Weather Service for Syracuse Hancock International Airport, or such other official reporting station as may be designated by the SRAA in writing.

Disqualification of Proposers A proposer may be considered disqualified for any of the following:

- A. Submitting more than one Proposal from the same partnership, firm, or corporation under the same or different name.
- B. Evidence of collusion among proposers. Proposers participating in such collusion may be disqualified from this procurement and future Authority procurements until reinstated by the Authority.
- C. Failure to comply with any pre-qualification or responsibility requirements of the Authority, if such requirements are cited or otherwise included in the RFP.
- D. Failure to pay, or satisfactorily settle, bills due for labor, services, equipment, or materials on former contracts with the Authority.
- E. Contractor default under previous contracts with the Authority.
- F. Unsatisfactory performance on previous contracts with the Authority.
- G. Unbalanced Proposals in which the prices for some items are out of proportion to the prices for other items.
- H. Failure to submit all required seasonal lump sum pricing, installment amounts, and applicable unit rates required by the Fee Schedule.
- I. Lack of competency as revealed by financial information, experience, staffing plan, equipment availability, or other information submitted.
- J. Lack of responsibility as shown by past performance, responsiveness, service quality, safety record, reliability, or contract compliance.
- K. Existing commitments or unresolved performance issues which, in the judgment of the Authority, may hinder or prevent the proposer from timely and properly performing the required services.

Contractor Qualifications Contractor confirms it has not been disqualified by the State of New York, the FAA, or another public entity from acting as a contractor or subcontractor on public contracts and has the experience, staffing, equipment, and resources necessary to perform the required snow and ice removal services.

Sales Tax Exemption The Authority is exempt from New York State sales tax. To the extent any taxable goods or services are provided in connection with this contract, it shall be the contractor's responsibility to comply with all applicable State regulations regarding tax exemption.

Contractor's Use of Site

- A. **Restricted Use of Site:** Contractor shall have limited use of Airport property only as necessary to perform the snow and ice removal services within the designated service areas and as directed by the Authority.
- B. **Limits on Use of Site:** Limit use of Airport property to areas necessary for performance of the services. Do not disturb areas outside the designated service areas unless approved by SRAA.
- C. **Driveways, Walkways, Entrances, and Curbside Areas:** Keep access routes, pedestrian walkways, terminal entrances, emergency routes, and curbside areas clear and available to the Authority, airport users, tenants, employees, and emergency vehicles at all times. Do not use these areas for unauthorized parking, staging, or storage.

Work Restrictions

- A. Comply with restrictions on airport operations, security requirements, pedestrian safety, and access to terminal-area service locations.
 - 1. Comply with limitations on vehicle movement, curbside operations, public access areas, pedestrian routes, and other requirements of the Authority and authorities having jurisdiction.
- B. **Service Hours:** Contractor shall provide services as required by weather conditions and operational needs, including nights, weekends, holidays, and irregular hours, to maintain the required level of service.
- C. **Existing Utility and Facility Interruptions:** Do not interrupt utilities, building systems, access points, doors, loading areas, or other facilities serving the Authority, tenants, airlines, passengers, employees, or emergency responders unless specifically authorized by the Authority.

Substitutions and Alternate Methods

Contractor shall not substitute equipment, materials, treatment products, staffing methods, service procedures, or other operational approaches from those proposed or approved without prior written authorization from SRAA. Substitution requests must identify the proposed alternate, explain the reason for the request, and demonstrate that the alternate will meet or exceed the performance, safety, security, and operational requirements of this RFP.

Materials, Snow, Debris, and Property Ownership

- A. Salt, deicing material, or other treatment material provided by SRAA shall remain the property of SRAA until applied or otherwise consumed in authorized performance of the services. Contractor shall use such material only for authorized SRAA work and shall take reasonable steps to prevent waste, contamination, theft, or unauthorized use.
- B. Snow, ice, slush, sand, debris, trash, or other material removed from designated service areas shall be relocated or disposed of only in locations approved by SRAA. Contractor shall not place or stockpile material in a manner that blocks pedestrian routes, ADA access, curbside operations, drainage structures, building entrances, emergency access, vehicle sight lines, or airport operations.
- C. Any personal property, airport property, signage, equipment, fixtures, or items of value discovered during snow and ice removal operations shall remain the property of its lawful owner. Contractor shall protect such items from damage where practicable and promptly notify SRAA for direction.
- D. Contractor shall be responsible for cleanup and proper handling of debris generated by its operations and shall repair or reimburse SRAA for damage caused by Contractor, its employees, subcontractors, equipment, materials, or means and methods.

Requests for Information

- A. Immediately on discovery of the need for additional information, clarification, or interpretation of the Contract Documents, Contractor shall contact the SRAA Project Manager for clarification and response.
- B. SRAA will issue a written response to the Contractor to memorialize any modifications to scope of work.

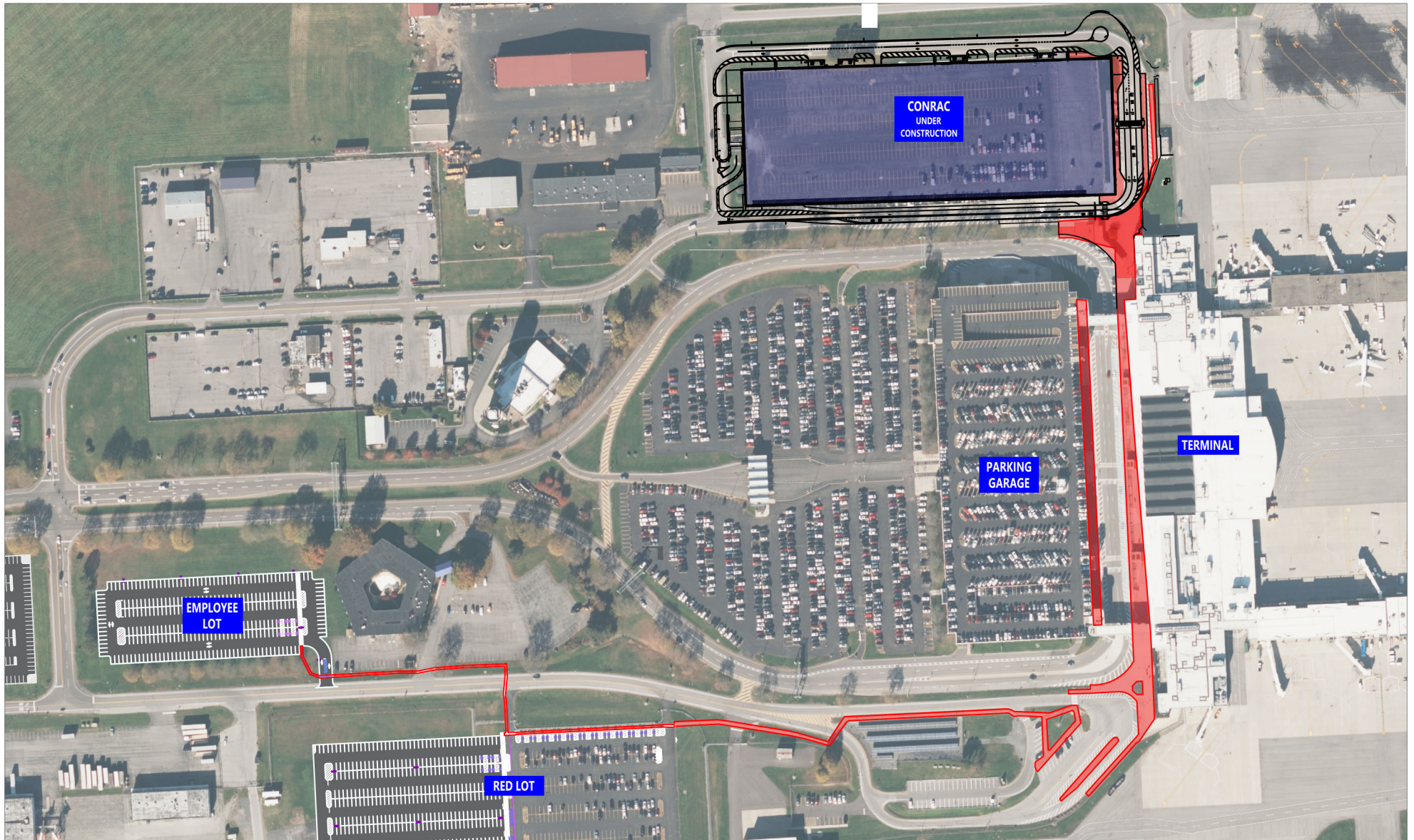
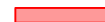


Exhibit A-1 Sidewalk Snow Removal Services RFP#2026-14

Syracuse Hancock International Airport
1000 Col. Eileen Collins Blvd. | Syracuse, NY | 13202
www.syrairport.org

LEGEND

SCOPE OF WORK



6/30/2026



SHEET SCALE
1"=300'

Exhibit B

**SYRACUSE REGIONAL AIRPORT AUTHORITY
NON-COLLUSIVE PROPOSAL CERTIFICATION**

By submission of this proposal, each Respondent and each person signing on behalf of any Respondent certifies, and in the case of a joint proposal each party thereto certifies as to its own organization, under penalty of perjury, that to the best of knowledge and belief:

1. The prices in this proposal have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other Respondent, or with any competitor.
2. Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the Respondent and will not knowingly be disclosed by the Respondent prior to opening, directly or indirectly, to any other respondent or to any competitor; and
3. No attempt has been made or will be made by the Respondent to induce any other person, partnership or corporation to submit or not to submit a proposal for purpose of restricting competition.

I hereby affirm under the penalties of perjury that the foregoing statement is true.

I also acknowledge notice that a false statement made in the foregoing is punishable under Article 20 of the Penal Law.

SIGN HERE _____.

Signature of Respondent's Authorized Person

_____.

Date

_____.

Name of Respondent

_____.

Name of Respondent's Authorized Person

_____.

Title of Respondent's Authorized Person

Exhibit “C”

Required New York State and Federal Clauses

REQUIRED FEDERAL AVIATION ADMINISTRATION AND NEW YORK STATE CONTRACT CLAUSES

The Syracuse Regional Airport Authority is the recipient of federal grant monies from the Federal Aviation Administration and as a grant recipient is required to include certain federal clauses in all of its contracts (the “Federal Clauses”). The Authority is also a New York State public benefit corporation and as a result is required to include certain New York required clauses in all of its contracts (the “NYS Clauses”). Both the Federal and NYS Clauses require specific language and each differs in the way parties to an agreement are identified and in their internal numbering and section references. However, the party references can be clearly determined based upon the context of the applicable Clauses, and the parties to this Agreement explicitly agree that the varying party references and internal structure of the Clauses shall not be asserted as a basis to object to a particular Clauses applicability, or the enforceability of this Agreement.

FAA Required Contract/Lease Provisions for Non-AIP Contracts

GENERAL CIVIL RIGHTS PROVISIONS

In all its activities within the scope of its airport program, the Contractor agrees to comply with pertinent statutes, Executive Orders, and such rules as identified in Title VI List of Pertinent Nondiscrimination Acts and Authorities to ensure that no person shall, on the grounds of race, color, national origin, creed, sex, age, or disability be excluded from participating in any activity conducted with or benefiting from Federal assistance.

This provision is in addition to that required by Title VI of the Civil Rights Act of 1964.

Compliance with Nondiscrimination Requirements:

During the performance of this contract, the Contractor, for itself, its assignees, and successors in interest (hereinafter referred to as the “Contractor”), agrees as follows:

1. **Compliance with Regulations:** The Contractor (hereinafter includes consultants) will comply with the Title VI List of Pertinent Nondiscrimination Acts and Authorities, as they may be amended from time to time, which are herein incorporated by reference and made a part of this contract.
2. **Nondiscrimination:** The Contractor, with regard to the work performed by it during the contract, will not discriminate on the grounds of race, color, national origin, creed, sex, age, or disability in the selection and retention of subcontractors, including procurements of materials and leases of equipment. The Contractor will not participate directly or indirectly in the discrimination prohibited by the Nondiscrimination Acts and Authorities, including employment practices when the contract covers any activity, project, or program set forth in Appendix B of 49 CFR part 21 including amendments thereto.
3. **Solicitations for Subcontracts, including Procurements of Materials and Equipment:** In all solicitations, either by competitive bidding or negotiation made by the Contractor for work to be performed under a subcontract, including procurements of materials, or leases of equipment, each potential subcontractor or supplier will be notified by the Contractor of the contractor’s obligations under this contract and the Nondiscrimination Acts and Authorities on the grounds of race, color, or national origin.
4. **Information and Reports:** The Contractor will provide all information and reports required by the Acts, the Regulations, and directives issued pursuant thereto and will permit access to its books, records, accounts, other sources of information, and its facilities as may be determined by the sponsor or the Federal Aviation Administration to be pertinent to ascertain compliance with such Nondiscrimination Acts and Authorities and instructions. Where any information required of a contractor is in the exclusive possession of another who fails

or refuses to furnish the information, the Contractor will so certify to the sponsor or the Federal Aviation Administration, as appropriate, and will set forth what efforts it has made to obtain the information.

5. **Sanctions for Noncompliance:** In the event of a Contractor's noncompliance with the non-discrimination provisions of this contract, the sponsor will impose such contract sanctions as it or the Federal Aviation Administration may determine to be appropriate, including, but not limited to:

- a. Withholding payments to the Contractor under the contract until the Contractor complies; and/or
- b. Cancelling, terminating, or suspending a contract, in whole or in part.

6. **Incorporation of Provisions:** The Contractor will include the provisions of paragraphs one through six in every subcontract, including procurements of materials and leases of equipment, unless exempt by the Acts, the Regulations, and directives issued pursuant thereto. The Contractor will take action with respect to any subcontract or procurement as the sponsor or the Federal Aviation Administration may direct as a means of enforcing such provisions including sanctions for noncompliance. Provided, that if the Contractor becomes involved in, or is threatened with litigation by a subcontractor, or supplier because of such direction, the Contractor may request the Sponsor to enter into any litigation to protect the interests of the Sponsor. In addition, the Contractor may request the United States to enter into the litigation to protect the interests of the United States.

CLAUSES FOR CONSTRUCTION/USE/ACCESS TO REAL PROPERTY ACQUIRED UNDER THE ACTIVITY, FACILITY OR PROGRAM

The following clauses will be included in deeds, licenses, permits, or similar instruments/agreements entered into by the Sponsor pursuant to the provisions of the Airport Improvement Program grant assurances.

- A. The (grantee, licensee, permittee, etc., as appropriate) for himself/herself, his/her heirs, personal representatives, successors in interest, and assigns, as a part of the consideration hereof, does hereby covenant and agree (in the case of deeds and leases add, "as a covenant running with the land") that: (1) In the event facilities are constructed, maintained, or otherwise operated on the property described in this (deed, license, lease, permit, etc.) for a purpose for which a Federal Aviation Administration activity, facility, or program is extended or for another purpose involving the provision of similar services or benefits, the (grantee, licensee, lessee, permittee, etc.) will maintain and operate such facilities and services in compliance with all requirements imposed by the Nondiscrimination Acts and Regulations Listed in the Title VI List of Pertinent Nondiscrimination Acts and Authorities (as may be amended) such that no person on the grounds of race, color, or national origin, will be excluded from participation in, denied the benefits of, or be otherwise subjected to discrimination in the use of said facilities.
- B. With respect to licenses, leases, permits, etc., in the event of breach of any of the above Nondiscrimination covenants, (***Title of Sponsor***) will have the right to terminate the (lease, license, permit, etc.) and to enter, re-enter and repossess said lands and facilities thereon, and hold the same as if the (lease, license, permit, etc.) had never been made or issued.*
- C. With respect to a deed, in the event of breach of any of the above Nondiscrimination covenants, the (***Title of Sponsor***) will have the right to enter or re-enter the lands and facilities thereon, and the above-described lands and facilities will there upon revert to and vest in and become the absolute property of the (***Title of Sponsor***) and its assigns.*

(*Reverter clause and related language to be used only when it is determined that such a clause is necessary to make clear the purpose of Title VI.)

Title VI List of Pertinent Nondiscrimination Acts and Authorities

During the performance of this contract, the Contractor, for itself, its assignees, and successors in interest (hereinafter referred to as the "Contractor") agrees to comply with the following non-discrimination statutes and authorities; including but not limited to:

- Title VI of the Civil Rights Act of 1964 (42 USC § 2000d et seq., 78 stat. 252) (prohibits discrimination on the basis of race, color, national origin);
- 49 CFR part 21 (Non-discrimination in Federally-assisted programs of the Department of Transportation—Effectuation of Title VI of the Civil Rights Act of 1964) including amendments thereto;
- The Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, (42 USC § 4601) (prohibits unfair treatment of persons displaced or whose property has been acquired because of Federal or Federal-aid programs and projects);
- Section 504 of the Rehabilitation Act of 1973 (29 USC § 794 et seq.), as amended (prohibits discrimination on the basis of disability); and 49 CFR part 27 (Nondiscrimination on the Basis of Disability in Programs or Activities Receiving Federal Financial Assistance);
- The Age Discrimination Act of 1975, as amended (42 USC § 6101 et seq.) (prohibits discrimination on the basis of age);
- Airport and Airway Improvement Act of 1982 (49 USC § 471, Section 47123), as amended (prohibits discrimination based on race, creed, color, national origin, or sex);
- The Civil Rights Restoration Act of 1987 (PL 100-209) (broadened the scope, coverage and applicability of Title VI of the Civil Rights Act of 1964, the Age Discrimination Act of 1975 and Section 504 of the Rehabilitation Act of 1973, by expanding the definition of the terms “programs or activities” to include all of the programs or activities of the Federal-aid recipients, sub-recipients and contractors, whether such programs or activities are Federally funded or not);
- Titles II and III of the Americans with Disabilities Act of 1990 (42 U.S.C. § 12101, et seq) (prohibit discrimination on the basis of disability in the operation of public entities, public and private transportation systems, places of public accommodation, and certain testing entities) as implemented by U.S. Department of Transportation regulations at 49 CFR parts 37 and 38;
- Title IX of the Education Amendments of 1972, as amended, which prohibits you from discriminating because of sex in education programs or activities (20 USC 1681 et seq).

NYS Required Contract/Lease Provisions-2023

The parties to the attached contract, license, lease, amendment or other agreement of any kind (hereinafter, "the contract" or "this contract") agree to be bound by the following clauses which are hereby made a part of the contract (the word "Contractor" herein refers to any party other than the State, whether a contractor, licensor, licensee, lessor, lessee or any other party):

1. EXECUTORY CLAUSE. In accordance with Section 41 of the State Finance Law, the State shall have no liability under this contract to the Contractor or to anyone else beyond funds appropriated and available for this contract.

2. NON-ASSIGNMENT CLAUSE. In accordance with Section 138 of the State Finance Law, this contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the State's previous written consent, and attempts to do so are null and void. Notwithstanding the foregoing, such prior written consent of an assignment of a contract let pursuant to Article XI of the State Finance Law may be waived at the discretion of the contracting agency and with the concurrence of the State Comptroller where the original contract was subject to the State Comptroller's approval, where the assignment is due to a reorganization, merger or consolidation of the Contractor's business entity or enterprise. The State retains its right to approve an assignment and to require that any Contractor demonstrate its responsibility to do business with the State. The Contractor may, however, assign its right to receive payments without the State's prior written consent unless this contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.

3. COMPTROLLER'S APPROVAL. In accordance with Section 112 of the State Finance Law (or, if this contract is with the State University or City University of New York, Section 355 or Section 6218 of the Education

Law), if this contract exceeds \$50,000 (or the minimum thresholds agreed to by the Office of the State Comptroller for certain S.U.N.Y. and C.U.N.Y. contracts), or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount, or if, by this contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds \$25,000, it shall not be valid, effective or binding upon the State until it has been approved by the State Comptroller and filed in his office. Comptroller's approval of contracts let by the Office of General Services is required when such contracts exceed \$85,000 (State Finance Law § 163.6-a). However, such pre-approval shall not be required for any contract established as a centralized contract through the Office of General Services or for a purchase order or other transaction issued under such centralized contract.

4. WORKERS' COMPENSATION BENEFITS. In accordance with Section 142 of the State Finance Law, this contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of this contract for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.

5. NON-DISCRIMINATION REQUIREMENTS. To the extent required by Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor will not discriminate against any employee or applicant for employment, nor subject any individual to harassment, because of age, race, creed, color, national origin, sexual orientation, gender identity or expression, military status, sex, disability, predisposing genetic characteristics, familial status, marital status, or domestic violence victim status or because the individual has opposed any practices forbidden under the Human Rights Law or has filed a complaint, testified, or assisted in any proceeding under the Human Rights Law. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of \$50.00 per person per day for any violation of Section 220-e or Section 239 as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.

6. WAGE AND HOURS PROVISIONS. If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law. Additionally, effective April 28, 2008, if this is a public work contract covered by Article 8 of the Labor Law, the Contractor understands and agrees that the filing of payrolls in a manner consistent with Subdivision 3-a of Section 220 of the Labor Law shall be a condition precedent to payment by the State of any State approved sums due and owing for work done upon the project.

7. NON-COLLUSIVE BIDDING CERTIFICATION. In accordance with Section 139-d of the State Finance Law, if this contract was awarded based upon the submission of bids, Contractor affirms, under penalty of perjury, that its bid was arrived at independently and without collusion aimed at restricting competition. Contractor

further affirms that, at the time Contractor submitted its bid, an authorized and responsible person executed and delivered to the State a non-collusive bidding certification on Contractor's behalf.

8. INTERNATIONAL BOYCOTT PROHIBITION. In accordance with Section 220-f of the Labor Law and Section 139-h of the State Finance Law, if this contract exceeds \$5,000, the Contractor agrees, as a material condition of the contract, that neither the Contractor nor any substantially owned or affiliated person, firm, partnership or corporation has participated, is participating, or shall participate in an international boycott in violation of the federal Export Administration Act of 1979 (50 USC App. Sections 2401 et seq.) or regulations thereunder. If such Contractor, or any of the aforesaid affiliates of Contractor, is convicted or is otherwise found to have violated said laws or regulations upon the final determination of the United States Commerce Department or any other appropriate agency of the United States subsequent to the contract's execution, such contract, amendment or modification thereto shall be rendered forfeit and void. The Contractor shall so notify the State Comptroller within five (5) business days of such conviction, determination or disposition of appeal (2 NYCRR § 105.4).

9. SET-OFF RIGHTS. The State shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the State with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Comptroller.

10. RECORDS. The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, the "Records"). The Records must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. The State Comptroller, the Attorney General and any other person or entity authorized to conduct an examination, as well as the agency or agencies involved in this contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. The State shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the "Statute") provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way adversely affect, the State's right to discovery in any pending or future litigation.

11. IDENTIFYING INFORMATION AND PRIVACY NOTIFICATION. (a) Identification Number(s). Every invoice or New York State Claim for Payment submitted to a New York State agency by a payee, for payment for the sale of goods or services or for transactions (e.g., leases, easements, licenses, etc.) related to real or personal property must include the payee's identification number. The number is any or all of the following: (i) the payee's Federal employer identification number, (ii) the payee's Federal social security number, and/or (iii) the payee's Vendor Identification Number assigned by the Statewide Financial System. Failure to include such number or numbers may delay payment. Where the payee does not have such number or numbers, the payee, on its invoice or Claim for Payment, must give the reason or reasons why the payee does not have such number or numbers. (b) Privacy Notification. (1) The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principal purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be

used for tax administration purposes and for any other purpose authorized by law. (2) The personal information is requested by the purchasing unit of the agency contracting to purchase the goods or services or lease the real or personal property covered by this contract or lease. The information is maintained in the Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.

12. EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN. In accordance with Section 312 of the Executive Law and 5 NYCRR Part 143, if this contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00, whereby a contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the contracting agency; or (ii) a written agreement in excess of \$100,000.00 whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of \$100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then the following shall apply and by signing this agreement the Contractor certifies and affirms that it is Contractor's equal employment opportunity policy that:

- (a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on State contracts and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgradings, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;
- (b) at the request of the contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein; and
- (c) the Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. Contractor will include the provisions of "a," "b," and "c" above, in every subcontract over \$25,000.00 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor. Section 312 does not apply to: (i) work, goods or services unrelated to this contract; or (ii) employment outside New York State. The State shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this clause. The contracting agency shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the contracting agency shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

13. CONFLICTING TERMS. In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of this Appendix A, the terms of this Appendix A shall control.

14. GOVERNING LAW. This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.

15. LATE PAYMENT. Timeliness of payment and any interest to be paid to Contractor for late payment shall be governed by Article 11-A of the State Finance Law to the extent required by law.

16. NO ARBITRATION. Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.

17. SERVICE OF PROCESS. In addition to the methods of service allowed by the State Civil Practice Law & Rules ("CPLR"), Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient. Contractor will have thirty (30) calendar days after service hereunder is complete in which to respond.

18. PROHIBITION ON PURCHASE OF TROPICAL HARDWOODS. The Contractor certifies and warrants that all wood products to be used under this contract award will be in accordance with, but not limited to, the specifications and provisions of Section 165 of the State Finance Law, (Use of Tropical Hardwoods) which prohibits purchase and use of tropical hardwoods, unless specifically exempted, by the State or any governmental agency or political subdivision or public benefit corporation. Qualification for an exemption under this law will be the responsibility of the contractor to establish to meet with the approval of the State. In addition, when any portion of this contract involving the use of woods, whether supply or installation, is to be performed by any subcontractor, the prime Contractor will indicate and certify in the submitted bid proposal that the subcontractor has been informed and is in compliance with specifications and provisions regarding use of tropical hardwoods as detailed in § 165 State Finance Law. Any such use must meet with the approval of the State; otherwise, the bid may not be considered responsive. Under bidder certifications, proof of qualification for exemption will be the responsibility of the Contractor to meet with the approval of the State.

19. MACBRIDE FAIR EMPLOYMENT PRINCIPLES. In accordance with the MacBride Fair Employment Principles (Chapter 807 of the Laws of 1992), the Contractor hereby stipulates that the Contractor either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.

20. OMNIBUS PROCUREMENT ACT OF 1992. It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises as bidders, subcontractors and suppliers on its procurement contracts. Information on the availability of New York State subcontractors and suppliers is available from:

NYS Department of Economic Development Division for Small Business
Albany, New York 12245 Telephone: 518-292-5100
Fax: 518-292-5884
email: opa@esd.ny.gov

A directory of certified minority- and women-owned business enterprises is available from:

NYS Department of Economic Development
Division of Minority and Women's Business Development 633 Third Avenue
New York, NY 10017 212-803-2414
email: mwbecertification@esd.ny.gov <https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp>

The Omnibus Procurement Act of 1992 (Chapter 844 of the Laws of 1992, codified in State Finance Law § 139-i and Public Authorities Law § 2879(3)(n)–(p)) requires that by signing this bid proposal or contract, as applicable, Contractors certify that whenever the total bid amount is greater than \$1 million:

- (a) The Contractor has made reasonable efforts to encourage the participation of New York State Business Enterprises as suppliers and subcontractors, including certified minority- and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;
- (b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;
- (c) The Contractor agrees to make reasonable efforts to provide notification to New York State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and
- (d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of this contract and agrees to cooperate with the State in these efforts.

21. RECIPROCITY AND SANCTIONS PROVISIONS. Bidders are hereby notified that if their principal place of business is located in a country, nation, province, state or political subdivision that penalizes New York State vendors, and if the goods or services they offer will be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively, codified in State Finance Law § 165(6) and Public Authorities Law § 2879(5))) require that they be denied contracts which they would otherwise obtain. NOTE: As of October 2019, the list of discriminatory jurisdictions subject to this provision includes the states of South Carolina, Alaska, West Virginia, Wyoming, Louisiana and Hawaii.

22. COMPLIANCE WITH BREACH NOTIFICATION AND DATA SECURITY LAWS. Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law § 899-aa and State Technology Law § 208) and commencing March 21, 2020 shall also comply with General Business Law § 899-bb.

23. COMPLIANCE WITH CONSULTANT DISCLOSURE LAW. If this is a contract for consulting services, defined for purposes of this requirement to include analysis, evaluation, research, training, data processing, computer programming, engineering, environmental, health, and mental health services, accounting, auditing, paralegal, legal or similar services, then, in accordance with Section 163 (4)(g) of the State Finance Law (as amended by Chapter 10 of the Laws of 2006), the Contractor shall timely, accurately and properly comply with the requirement to submit an annual employment report for the contract to the agency that awarded the contract, the Department of Civil Service and the State Comptroller.

24. PROCUREMENT LOBBYING. To the extent this agreement is a "procurement contract" as defined by State Finance Law §§ 139-j and 139-k, by signing this agreement the contractor certifies and affirms that all

disclosures made in accordance with State Finance Law §§ 139-j and 139-k are complete, true and accurate. In the event such certification is found to be intentionally false or intentionally incomplete, the State may terminate the agreement by providing written notification to the Contractor in accordance with the terms of the agreement.

25. CERTIFICATION OF REGISTRATION TO COLLECT SALES AND COMPENSATING USE TAX BY CERTAIN STATE CONTRACTORS, AFFILIATES AND SUBCONTRACTORS. To the extent this agreement is a contract as defined by Tax Law § 5-a, if the contractor fails to make the certification required by Tax Law § 5-a or if during the term of the contract, the Department of Taxation and Finance or the covered agency, as defined by Tax Law § 5-a, discovers that the certification, made under penalty of perjury, is false, then such failure to file or false certification shall be a material breach of this contract and this contract may be terminated, by providing written notification to the Contractor in accordance with the terms of the agreement, if the covered agency determines that such action is in the best interest of the State.

26. IRAN DIVESTMENT ACT. By entering into this Agreement, Contractor certifies in accordance with State Finance Law § 165-a that it is not on the “Entities Determined to be Non-Responsive Bidders/Offerers pursuant to the New York State Iran Divestment Act of 2012” (“Prohibited Entities List”) posted at: <https://ogs.ny.gov/list-entities-determined-benon-responsive-biddersofferers-pursuant-nys-iran-divestmentact-2012>.

Contractor further certifies that it will not utilize on this Contract any subcontractor that is identified on the Prohibited Entities List. Contractor agrees that should it seek to renew or extend this Contract, it must provide the same certification at the time the Contract is renewed or extended. Contractor also agrees that any proposed Assignee of this Contract will be required to certify that it is not on the Prohibited Entities List before the contract assignment will be approved by the State. During the term of the Contract, should the state agency receive information that a person (as defined in State Finance Law § 165-a) is in violation of the above-referenced certifications, the state agency will review such information and offer the person an opportunity to respond. If the person fails to demonstrate that it has ceased its engagement in the investment activity which is in violation of the Act within 90 days after the determination of such violation, then the state agency shall take such action as may be appropriate and provided for by law, rule, or contract, including, but not limited to, imposing sanctions, seeking compliance, recovering damages, or declaring the Contractor in default.

27. ADMISSIBILITY OF REPRODUCTION OF CONTRACT. Notwithstanding the best evidence rule or any other legal principle or rule of evidence to the contrary, the Contractor acknowledges and agrees that it waives any and all objections to the admissibility into evidence at any court proceeding or to the use at any examination before trial of an electronic reproduction of this contract, in the form approved by the State Comptroller, if such approval was required, regardless of whether the original of said contract is in existence.

SNOW REMOVAL CONTRACTOR QUALIFICATION

Submitted by _____

Mailing Address _____

Location Address _____

Telephone Number _____ Federal ID Number _____

The signatory of this questionnaire guarantees the truth and accuracy of all statements and of all answers to interrogatories hereinafter made.

Authorized Signature _____

Date _____

Experience Questionnaire

How many years has your organization been in business providing snow removal, ice control, winter maintenance, or similar exterior maintenance services under your present business name? Under other names? List names and addresses.

How many years' experience has your organization had providing snow removal, ice control, winter maintenance, or similar services?

(a) As a prime service contractor _____

(b) As a subcontractor or supporting service provider _____

Is your organization currently debarred from performing work on any contract? YES / NO

If yes, by whom? _____

Date of reinstatement: _____

Has your organization ever been denied qualification? YES / NO

If so, by whom and for what reason? _____

Have you ever failed to complete any work awarded to you? YES / NO

If so, where and why? _____

Has the organization been cited in the past three (3) years for violations of OSHA?

If so, please explain: YES / NO

Has the organization currently any outstanding legal action against it by a subcontractor on a current or former job? YES / NO

If so, please explain:

List specific snow removal, ice control, winter maintenance, or similar service contracts which your organization has completed or performed in the last **five years** of similar size and scope. Do not include work performed at SRAA. Attach additional sheets if required:

Contract Value	Type of Work	Role / Service Share	Completed Date	Location	Name & Telephone of Client

List all supervisory personnel that would be associated with this contract and indicate their relevant snow removal, winter maintenance, airport operations, or similar service experience:

Name	Present Position	# of Years with Firm	Relevant Service Experience	Type of Work	In What Capacity

Fee Schedule

Proposers shall complete all applicable pricing below for each of the three winter seasons. Pricing shall include all labor, supervision, equipment, fuel, mobilization, demobilization, insurance, overhead, profit, and incidentals necessary to perform the Scope of Work, unless specifically stated otherwise. Salt material will be provided by SRAA.

Description	2026/27 Season	2027/28 Season	2028/29 Season
Seasonal Lump Sum Price – Below 75 Inches Seasonal Snowfall	\$ _____	\$ _____	\$ _____
Seasonal Lump Sum Price – 75 Inches to 99.9 Inches Seasonal Snowfall	\$ _____	\$ _____	\$ _____
Seasonal Lump Sum Price – 100 Inches and Above Seasonal Snowfall	\$ _____	\$ _____	\$ _____
Monthly Installment Amount (Based on the 100 Inches and Above Seasonal Price Divided into Seven Equal Payments)	\$ _____	\$ _____	\$ _____

Off-Season Equipment and Operator Rates

Equipment / Labor Category	Hourly Rate	Notes / Minimum Charge
Sidewalk snow removal unit with operator	\$ _____ / hr	_____
Skid steer / loader with operator	\$ _____ / hr	_____
Laborer / hand shoveling crew member	\$ _____ / hr	_____
Supervisor / foreperson	\$ _____ / hr	_____
Other equipment or service: _____	\$ _____ / hr	_____

Additional Services / Extra Work Rates

Additional Service	Unit Price / Rate	Notes
Additional snow hauling or relocation, if directed by SRAA	\$ _____	_____
Emergency call-in outside seasonal term	\$ _____	_____
Special event or non-routine pedestrian area service	\$ _____	_____
Other: _____	\$ _____	_____

For bid evaluation purposes, the SRAA reserves the right to utilize the Total Three-Season Proposed Price associated with the 100 Inches and Above Seasonal Snowfall tier, or any other pricing analysis determined by the SRAA to be in its best interest.

The proposer acknowledges that the seasonal lump sum price for each winter season shall be paid in seven (7) equal monthly installments based upon the Contractor's proposed price for the "100 Inches and Above Seasonal Snowfall" tier for the applicable contract year.

Following April 15 of each season, the SRAA shall determine the official cumulative seasonal snowfall utilizing the National Weather Service reporting station designated by the SRAA and shall reconcile payments using the Contractor's submitted pricing for the applicable snowfall tier:

- Below 75 inches
- 75 inches to 99.9 inches
- 100 inches and above

Any overpayment or underpayment shall be adjusted within thirty (30) days following completion of the reconciliation.