### SYRACUSE REGIONAL AIRPORT AUTHORITY

SYRACUSE HANCOCK INTERNATIONAL AIRPORT
1000 Col. EILEEN COLLINS BLVD.
SYRACUSE, NEW YORK 13212
P: 315.454.3263

F: 315.454.8757

Syracuse Regional Airport Authority Regular Meeting Agenda Thursday, November 9, 2017, 11:00 a.m. – 12:30 p.m. Syracuse Hancock International Airport Board Room

- 1. Roll Call (2 Minutes)
- 2. Reading and Approval of Minutes from the September 8, 2017 Regular Meeting (2 Min) Reading and Approval of Minutes from the September 8, 2017 Annual Meeting
- 3. Old Business (25 Minutes)
  - Executive Session
  - Terminal Improvement Project Update
    - Budget Update
    - o Project Financing
- 4. Management Report (25 Minutes)
  - Parking Garage Update
  - Ground Transportation Licensing Program
- 5. New Business (10 Minutes)
  - Resolution creating the position of Management Assistant
  - Resolution approving the SRAA Ground Transportation Licensing Program
  - Resolution approving an amendment to Employment Agreement
  - Resolution Authorizing Terminal Project Contracts
  - Resolution Authorizing MOU for Solarize CNY Initiative
- 6. Committee Reports (10 Minutes)
  - HR Committee
  - Finance Committee
- 7. Adjournment

### **BOLD** = Back-up documentation provided in packet

The mission of the Syracuse Regional Airport Authority is to provide safe, secure, efficient and low-cost air transportation service to the 12-county region that Syracuse Hancock International Airport currently serves. The Authority seeks to stimulate air service, economic development, trade and tourism by focusing on the shared goals of its stakeholders: more service to more destinations, lower operating costs and increased non-aeronautical revenue. The Authority recognizes that the Syracuse Hancock International Airport is a gateway to the central New York region and beyond and seeks to optimize customer service and exceed customer expectations with continuous improvements to the terminal building and public-use facilities.

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## Minutes of the Regular Meeting of the Syracuse Regional Airport Authority September 8, 2017

Pursuant to notice duly given and posted, the regular meeting of the Syracuse Regional Airport Authority was called to order on Friday, September 8, 2017 at 11:33 am in the Syracuse Regional Airport Authority Board Room located in the Syracuse Hancock International Airport by Chair, Mr. Patrick Mannion.

### **Members Present:**

Mr. Patrick Mannion-Chair

Mr. Khalid Bey

Dr. Shiu-Kai Chin

Dr. Donna DeSiato (arrived at 11:52 a.m.)

Mr. Bill Fisher

Mr. Michael Lazar

Mr. Michael Quill

Ms. Beth Rougeux

Mr. Mark Venesky

### **Also Present:**

Ms. Christina Callahan

Mr. Trent Amond

Mr. John Carni

Ms. Joanne Clancy

Mr. Dennis Greco

Ms. Cheryl Herzog

Ms. Debi Marshall

Ms. Linda Ryan

Ms. Jennifer Sweetland

Mr. R. John Clark

### **Roll Call**

As noted, all Board members were present, except for Mr. John B. Johnson Jr. and Mr. Bill Simmons.

### **Members Absent:**

Mr. John B. Johnson Jr.

Mr. Bill Simmons

### **Reading and Approval of the Minutes**

A motion was made by Mr. Quill and seconded by Ms. Rougeux was unanimously approved to accept the minutes from the June 9, 2017 meeting.

The motion was approved: 8 ayes, 0 nays

### **Old Business**

### **Terminal Project Update**

Ms. Callahan informed the Board that she wanted to provide an update on the Terminal Improvement Project. She updated the board regarding traffic patterns, phases and accessibility to the terminal and garage.

Tom Horth and Mike LaMontagne provided a presentation on updated project phases, costs, highlights and details of future milestones. Discussion ensued regarding the media plan, press releases and public communication plan.

### **Executive Session**

Chair Mannion made a motion to go into executive session to discuss a variety of matters pertaining to: (1) proposed, pending or current litigation; (2) the financial, credit and employment history of particular persons or corporations; and (3) a proposed lease of real property by the Authority. The motion was approved by Mr. Venesky and seconded by Mr. Quill. Board members, Ms. Callahan, Mr. Amond, Ms. Clancy and Mr. R. John Clark went into executive session at 11:58 a.m.

The motion was approved: 8 ayes, 0 nays

Executive session ended at 1:25 p.m. No action was taken.

### **New Business**

The Board adjourned from Executive Session with a:

• Resolution Authorizing the Creation of the Position of Airport Operations Worker for the Syracuse Regional Airport Authority was moved by Ms. Rougeux and seconded by Mr. Venesky and was unanimously approved.

There was no further discussion regarding the resolution.

The resolution was adopted: 9 ayes, 0 nays

• Resolution Authorizing the Creation of the Position of Director of Business

Development for the Syracuse Regional Airport Authority was moved by Dr. Chin and seconded by Ms. Rougeux and was unanimously approved.

There was no further discussion regarding the resolution.

The resolution was adopted: 9 ayes, 0 nays

• Resolution Authorizing the Hosting of 2019 Airshow at the Syracuse Hancock International Airport was moved by Dr. Chin and seconded by Mr. Venesky and was unanimously approved.

Discussion ensued regarding the 2016 Air Show outcome and the plan for demo flying team for 2019 Airshow. There was no further discussion regarding the resolution.

The resolution was adopted: 9 ayes, 0 nays

• Resolution Authorizing Approval of New Air Service Agreement with Jet Blue Airways was moved by Mr. Venesky and seconded by Mr. Quill and was unanimously approved.

There was no further discussion regarding the resolution.

The resolution was adopted: 9 ayes, 0 nays

Dr. DeSiato left the meeting.

### **Management Report**

Ms. Callahan informed the Board about various projects, new logo concepts, branding efforts, upcoming meeting dates, special projects updates, concourse and terminal material improvements and the new air service from Jet Blue to Boston starting January 4, 2018. Ms. Callahan provided takeaways from some recent conferences and summits. Discussion followed regarding the various logo options and branding ideas and Ms. Callahan stated that she would provide additional logo options to the board for consideration. Ms. Callahan further discussed various employee and operations improvements including the new employee handbook, employee survey, upcoming audits and inspections, training and new snow removal equipment. Social media updates, the new baby care rooms, Aviation Day celebrations, airport employee appreciation BBQ and passenger data, along with ride sharing numbers were also reported. Board discussion followed regarding the transition of airport security and the new Director of Airport Security. Hurricane Harvey relief fund information was shared with the board.

### Adjournment

A motion was made by Chair Mannion and seconded by Mr. Fisher and Mr. Quill to adjourn the meeting.

The motion was approved: 8 ayes, 0 nays The meeting was adjourned at 1:43 p.m.

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## Minutes of the Annual Meeting of the Syracuse Regional Airport Authority September 8, 2017

Pursuant to notice duly given and posted, the annual meeting of the Syracuse Regional Airport Authority was called to order on Friday, September 8, 2017 at 11:06 am in the Syracuse Regional Airport Authority Board Room located in the Syracuse Hancock International Airport by Chair, Mr. Patrick Mannion.

### **Members Present:**

Mr. Patrick Mannion-Chair

Mr. Khalid Bey

Dr. Shiu-Kai Chin

Mr. Bill Fisher

Mr. Michael Lazar

Mr. Michael Quill

Ms. Beth Rougeux

Mr. Mark Venesky

#### Also Present:

Ms. Christina Callahan

Mr. Trent Amond

Mr. John Carni

Ms. Joanne Clancy

Mr. Dennis Greco

Ms. Cheryl Herzog

Ms. Debi Marshall

Ms. Linda Ryan

Ms. Jennifer Sweetland

Mr. R. John Clark

Mayor Stephanie Minor

### **Roll Call**

As noted, all Board members were present, except for Dr. Donna DeSiato, Mr. John B. Johnson Jr. and Mr. Bill Simmons.

### Mr. Patrick Mannion, Chair

Chair Mannion started by welcoming everyone to the meeting. Chair Mannion encouraged everyone to read and distribute the "Annual Report to the Community" and celebrate the  $6^{th}$  year

### **Members Absent:**

Dr. Donna DeSiato Mr. John B. Johnson Jr. Mr. Bill Simmons of the authority. Chair Mannion reported that we are proud as an authority and a board regarding all of our successes this year on the new FBO facility Million Air being built and for the big changes ahead with the upcoming renovations in process. Chair Mannion stated his privilege to work with his fellow board members and thanked them for their hard work and attentiveness to the needs and priorities of the airport. Chair Mannion also thanked Ms. Callahan for her dedication to the authority.

### Presentation to Mayor Stephanie A. Miner

Chair Mannion recognized Mayor Stephanie A. Miner with a presentation for her activity with the airport going all the way back to the beginning when her administration began the concept of the authority and made it a reality as a better governance and operational model. Chair Mannion thanked outgoing Mayor Miner for her leadership, positive influence and passionate commitment to the authority and presented her with a plaque.

### Ms. Christina R. Callahan, Executive Director

Executive Director Callahan thanked Mayor Miner for helping her and having faith in her. Ms. Callahan expressed her further thanks by presenting her with an aerial photo of the airport as a token of recognition for Mayor Miner's leadership and dedication efforts with the authority.

### **Mayor Miner**

Mayor Miner thanked Chair Mannion and reviewed the history of the Syracuse Regional Airport Authority. Mayor Miner thanked the board for their service and energy and indicated that hard work is its own reward. Mayor Miner thanked Ms. Callahan for the recognition and the aerial photo that will remind her of coming home to Syracuse.

### **Annual Report to the Community**

Chair Mannion thanked former Chair Bill Fisher for all of his efforts as past Chair of the Board. Chair Mannion recognized and asked for a round of applause for Syracuse Airport's TSA personnel for their speed and dedication to the passenger experience.

Executive Director Callahan thanked Marketing Director Jennifer Sweetland for the outstanding quality and content of the Annual Report. Ms. Callahan pointed out some further content of the report and focused on the customer experience improvements. Executive Director Callahan then thanked the employees recognized within the Annual Report who help keep the airport running day in and day out. Additionally, Ms. Callahan thanked all of the employees for bringing so much to our organization and for everything they do.

### **Adjournment**

A motion was made by Chair Mannion and seconded by Mr. Fisher and Dr. Chin to adjourn the meeting.

The motion was approved: 8 ayes, 0 nays The meeting was adjourned at 11:23 a.m.

### Based on C&S, 9/29/17

	, , ,	Budgeted Total
COST	Γ ESTIMATE	
Phas		
	1 Concourses	2,985,516
	2 Remove Canopy	2,664,557
3A	Utility Relocation	1,251,252
3B	Curtainwall	3,185,006
3C	Vertical Circulation	1,365,002
3D	Temp Support Space	227,501
3E	Aviation Museum	568,752
	3 Roof Repairs	910,002
	4 Façade	13,081,276
	5 New Canopy	2,184,406
	6 Solar Panels	568,752
	7 Center Lobby	14,389,404
	8 Ticketing Counters	747,339
	9 Main Term. Restrooms	422,626
1	.0 Ticketing & Baggage Claim	5,199,547
1	1 Entrance Roadway	1,332,564

U:\UAR Grant Project\Budgeting\TIP Budget, v3.0, 2017-09-26, Timing

51,083,502

**TOTAL COST** 

Based on C&S, 9/29/17

Based of	n C&S, 9/29/	1/	Calcadadad		
			Scheduled		1
			TOTAL		<u> </u>
FUNDIN	G SOURCE				Presented to
FAA					Board   1/27/2017
	JP Grant (9/	1/17) - 3,750K			1/2//2017
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	3A		1,126,129		1
	3C		1,228,503		1
	5		885,386		i
	7		2,700,000		i
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		Sub-FAA	8,338,118	8,338,118	9,100,000
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NYS					İ
A	AIP Grant (5%	share)			Ì
	2		133,228		İ
	3A		62,563		İ
	3C		68,250		İ
	5		49,188		i
	7		150,000		i
	9		-		i
		Sub-Sub-AIP	463,229		i
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	3B		3,185,005		1
	3D		227,502		1
	3E		568,750		1
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	4		13,081,275		Ī
	6		568,750		İ
	7		11,389,403		i
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SRAA					1
A	AIP Grant (5%	share) - PRRSM			1
	2		133,228		1
	3A		62,563		
	3C		68,250		1
	5		49,188		
	7		150,000		1
	9				1
		Sub-Sub-AIP	463,229		1
					1
P	RRSM				I
	1		2,985,516		1
	5		1,200,644		I
	9		422,626		I
	11		330,564		1
		Sub-Sub-PRRSM	4,939,350		I
	Discretionary				I
		Sub-SRAA		5,402,579	2,900,000
			<b></b>	<b>=</b> 4 <b>ccc</b>	
		TOTAL FUNDING	51,083,495	51,083,495	48,800,000

### **Ground Transportation Permit**

### STAFF TRAINING

### A. What is going to happen?

- a. No individual company will be contracted although a company can apply for an individual permit.
- b. SRAA will develop and initiate its own Permit for use by any taxi that wants to do work at the Airport.
- c. Open to not only City Taxi's but also Taxi's from other jurisdictions.
- d. It is fee based and includes an application, vehicle inspection and safety and compliance training.
- e. Permit is good for one year and will most likely be a rear view mirror hanging tag.
- f. SRAA staff will be responsible for the collection, processing and storage of all paperwork associated with the Permit.
- g. Enforcement by SRAA through Securitas and SPD.
- h. Airport Ground Transportation rules and City Taxicab Ordinance will be enforced.

### B. Quick Procedures

- a. Application is filled out and handed to SRAA representative.
- b. SRAA representative ensures same is all the way filled out with applicants identify and signature verified (notarized or COD).
- c. All paperwork is attached to the application form and submitted to Sergeant Galvin for review, validation and vehicle inspection.
- d. Galvin returns the completed inspection and application to the SRAA. If the documents submitted are validated and the vehicle passes inspection, the Inspection report will indicate this and the entire package is then returned to SRAA for final approval and issuance of the actual permit.

### C. SRAA rep must initially get

- a. Copy of applicant's driver's license, ensuring it is at least a CLASS E or a CLASS A, B OR C (cdl) with a "P" for passenger endorsement.
- b. Valid NYS registration card, the small yellow card with the vehicle registration info on it.
- c. Valid proof of for-hire insurance. Insurance card will say "For Hire" right on it and the form is classified with a small "FH1) on the lower right corner. Make sure the VIN matches the car on the application and the insurance has not expired.
- d. If applying as a business, get copies of the corporation papers, certificates of partnership or association and make sure the person making the applications name appears in the documents.
- e. A DBA paper from the Onondaga County Clerk. Again with the applicants name.



### **GROUND TRANSPORTATION PERMIT** APPLIC

	1		
CATION			
11/01/2017			

**PERMIT NUMBER** 

Created

ORIGINAL	PERMIT REQUESTED  RENEWAL TRANSFER	INSTRUCTIONS  1. All application questions must be answered truthfully. Any			
APPROVED	PERMIT STATUS	questions left blank or containing false replies may result in the delay, denial, suspension or revocation of such permit.			
DENIED	Permit Approved or Denied by:	2. All applicants must submit, with this application, valid NYS registration document, valid proof of ownership, valid proof of for-hire insurance for the vehicle subject to this application.			
	Date:  EFFECTIVE DATES	3. If applying as a Company, Business or other such entity, you must include, with the application, copies of certificates of partnership, corporation or association as well as a certificate indicating operation under an assumed name (BDA).			
Date Issued Expiration		4. If the application is for a TRANSFER of a granted permit to a different vehicle, the actual physical Permit must be surrendered and attached to the application.			
	APPLICANT I	NFORMATION			
Applicant Full Nam	ne (Company or Individual) <i>If other than individual,</i>	see #3 in Instructions listed above.			
Applicant Full Add	ress (where mail is delivered)				
Date of Birth (Indiv	ridual) SSN (Individual) Best Conf	sact Telephone Number Second Contact Telephone Number			
	VEHICLE IN	FORMATION			
Vehicle year, make	e, model and color				
Vehicle Identificati	on Number (VIN)	Vehicle License Plate			
NYS DOT Para-Tr	ansit Certified (Certificate #).	Company/DBA/Independent.  SRAA Inspection			
SRAA Inspection (	Completed	Pass Fail Inspector Name (Print)			
State of New York County of Onondaga City of Syracuse	ATTE	STATION			
I, the undersigned, hereby apply to the Syracuse Regional Airport Authority for a Ground Transportation Permit to operate as a provider of Ground Transportation services at Hancock International Airport and for that purpose I declare that, subject to the penalties of perjury, any statements made on or in connection with this application (including statements made in accompanying papers) have been examined by me and to the best of my knowledge are true and correct. I understand that any deliberate misrepresentation or omission of facts may be cause for denial of such permit or the revocation of same if already issued. I understand that all statements made in connection with this application are subject to verification.					
I, _ question or other statement	deposes and says that I am the is contained within, made by myself, is true and accurate to the best of r	e individual making this application for a Ground Transportation Permit and that the answers to any ny knowledge.			
Sworn or Affirmed to before		•			
	, 20	Signature of Applicant			
Notary Public or Commission	ary Public or Commissioner of Deeds Signature of Applicant				



## GROUND TRANSPORTATION PERMIT APPLICATION

Created 11/01/2017

PEF	RMIT	NU	MBER	2

	ADMINISTRA	ATIVE						
Valid New York State Vehicle F	Registration Card.							
Valid Proof of Ownership; Title	document or DMV Retail Certificate	e of Sale.						
Valid proof of For Hire Insurance (FH1).								
☐ Valid (Class E minimum) with F	Valid (Class E minimum) with Passenger endorsement NYS Driver's License.							
If applying for other than an individual, copies of certificates of partnership, corporation or association as well as documents indicating operation under an assumed name (DBA)?								
Certification of attendance of S	RAA Safety and Compliance course	e.						
All required documents (copies	) must be attached to the applicatio	on form.						
If for a TRANSFER: Permit mu	ust be surrendered and attached to	Application.						
The non-refundable application Regional Airport Authority has be	fee, submitted in either a check or been received.	money order, made payable to the Syracuse						
The Applicant has been provide	ed a copy of the GTP Inspection Re	port?						
Transportation Permit (GTP) must a	attend an SRAA Safety and Complia	LICANTS  If an Syracuse Regional Airport Authority (SRAA) Ground ance training session within three months of receiving the r's License (HACK) with an Airport endorsement.						
This training will be scheduled and of SRAA endorsement upon a City of	conducted by representatives of the Syracuse Taxicab Driver's License	e SRAA prior to the original issuance of a GTP or prior to an (HACK).						
Applicants and operators may be re training or to comply with the safety the GTP permit in question or the re	and compliance requirements disci	upon the demand of the SRAA. Failure to attend same ussed may result in the denial, suspension or revocation of upon the City of Syracuse HACK.						
The vehicle receiving the GTP must Taximeter shall be sealed during the	t have an operation Taximeter insta e vehicle inspection process.	illed and the correct SRAA rates of fare programmed. The						
conducted by a representative of the permit as well as sporadically through	e SRAA. This inspection will be cor ghout the term of the permit to ensu	e issued to must pass a <u>Safety and Compliance Inspection</u> mpleted for an original issuance, renewal or transfer of the ure compliance. The failure to pass same inspection or no revocation of the permit in question.						
The suspension, revocation or other invalidation of any New York State issued Driver's License or Vehicle Registration, or the suspension or revocation or other invalidation of required for-hire insurance upon a GT permitted vehicle, shall be cause for the immediate suspension of GTP privileges at Hancock Airport. The GTP must be surrendered to the SRAA until which time the suspension, revocation or other invalidation has been lifted.								
Compliace with all New York State Vehicle & Traffic Laws is required while operating with a SRAA GTP. The failure to do so may result in the denial, suspension or revocation of the GTP.								
		Approved						
Date Application Submitted.	Date Submitted for LEA review.							
= 1.12 / Ipproducti oubilitiou.	Date outstitted for LLA Teview.	PASS						
Application Fee paid.	Date of Vehicle Inspection.	FAIL						

SYRACUSE REGIONAL AIRPORT UTHORITY

### GROUND TRANSPORTATION PERMIT INSPECTION REPORT

PER	VII I	N	IMIRI	EK

Created 11/01/2017 Taxicab Inspection Report Original Issue ( ) GTP Renewal **GTP Transfer** In accordance with the Revised General Ordinances of the City of Syracuse Chapter 25 - Taxicabs, Article VI: Other \* Equipment Modification \* SPECIFICATIONS FOR EQUIPMENT AND INSPECTION AND MAINTENANCE (Sec. 25-43. Equipment) \* Describe: Licensee: Date of Inspection: Name of Inspector: Vehicle Owner: Name of follow-up Inspector: Date of follow-up Inspection: Address: Registration Plate #. Registration Expiration: Vehicle Make: VIN #: Inspection Certificate #: Inspection Expiration: Yes NYS Inspection Certificate number matches the Yes No Mechanically fit. inspection record from DMV NYSPIN. Yes No Four (4) functional doors. Functional and illuminated roof light installed. Yes Yes No Rear-View mirrors (2) Each taxicab shall be equipped with a securely fastened roof light at least six (6) inches high, four (4) inches wide and twelve Fenders/Mud guards. Yes No (12) inches long. In working order, able to be lit. Safety glass Yes No Yes Window Coverings (non-transparent tint) are in Glass in windows and doors shall be in good condition compliance with section 375.12 of the NYS Vehicle with regard to air bubbles, cracks and fractures. & Traffic Law. VLT 70%. Functional windshield wipers. Yes No Yes No more than two (2) interior or three (3) exterior Functional interior light. No Yes advertisements present. Yes No Functional heater/AC. Full name of Licensee on both front doors. Yes Yes No Working speedometer. Upholstery. Yes The word TAXI as well as the GTL license number Yes Upholstery shall be clean, odor free with no stains or are both displayed on both vehicle front doors. other defects making same unpresentable. Same will be free of holes and secured in place within the vehicle. The word LICENSE # or LIC. # (with GTL number) Yes Floor mats (see Upholstery). Yes No is displayed on the rear trunk. No All such lettering and numbers shall be permanently The exterior of the vehicle must be well painted and the painted or of quality vinyl, located conspicuously upon the vehicle in letters or numbers at least two and one half (2 finish in good condition. No significant rust or damage. 1/2) inches in height. Accessible Manifest documentation present. Yes No Lettering is of correct size of at least 2.5"? A Street Guide or GPS equivalent accessible. Yes No Yes Amber distress light(s) installed and functional. No Yes Color of lettering contrasts with the color of vehicle? Safety Shield Installed. \* Yes \* Safety Shield Not Mandated Body Wrap advertisement present. Yes No Photograph of the Body wrap application submitted with Yes No at the application? Wrap Scheme: time of the inspection Approved Denied GTP vehicle Date

Date Sealed:

Seal #:



## GROUND TRANSPORTATION PERMIT INSPECTION REPORT

PERMIT NUMBER	

AUTHORITY Created 1				11/01/2017					
				TAXIME	TER C	ERTIFICATION	<u>[</u>		
Type of Taxime	<u>∍ter</u>					Vehicle tire inflation	at the tim	ne of Taximet	ter certification.
Centrodyne		Model							to the minimum
O Pulsar Techno	ology	Model						the vehicle mar	
Other		Model				FRONT SPEC psi:	Left Fron	t 	Right Front psi:
Yes No				le to accept payment ard (VISA, Master Ca		REAR SPEC psi:	Left Rear psi:		Right Rear psi:
	American Express) or signature based VISA or Master Card Debit cards.					Time Test (Time ON)	)		
Yes No	Yes No The Taximeter is positioned and illuminated that it's indicators and operational markings can be easily read by a passenger in the back seat of				an be	The Taxi shall be park in the TIME ON function test should consist of	on with the	e initial drop o	f <b>\$2.80</b> . This
Yes No	the vehicle.					being recorded at eac of these tests should be	h \$0.20 fa	re increment.	The average
	pass itemi infor	senger with ized accour mation as id	a printent nt of ch dentifie	ted receipt showing a narges and consume ed in NIST Handbool	an er	The time interval should be seconds.			
Yes No	Both		Rate (	Card and Taxicab Di	river's	of \$0		0 seconds, with	a Fare Increment nin tolerance of
	License are properly displayed.  The Airport Rate Card and Taxicab Driver's License shall be permanently affixed in a conspicuous place within the interior of the vehicle so as to be readable by all				<u>Time Intervals</u> (Time	ON)	-	:	
		engers at all tir							
Rates of Fare Fig	gures re	eflect the max	ximum r	rates allowed; can be lo	ower.)	Average Time			
Centro	**************		Alles Jogs	Pulsar Technol	200	Calibration of speed	eignal pu	uleas (if nece	ocani)
Item Descript	<u>ion</u>	Rate	<u>Item</u>		<u>Rate</u>	Pulses at time of test	Τ	d to (if necessary)	
1 Initial Drop 2 Drop Distance		\$2.80	1	Initial Drop	\$2.80	Pulses at time or toot	Aujuotot	1 10 (II Hecessary)	
2 Drop Distance Ra		.063 \$3.20	3	Fare Increment  Extra's Increment	\$0.20 \$0.50				
4 Time Rate	le	\$20.00	4	Drop Distance *	THE STATE OF THE S	Road Test (Time OFF	F)		
5 Fare Increm	ent	\$0.20	5	2nd Distance **		The road test shall be		d over a meas	sured course.
6 Extra's Incre	ment	\$0.50	6	Time Rate	\$20.00	The Taximeter shall be	e placed ir	n the TIME OF	FF function with
7 Maximum Ex	xtras		7	Maximum Extras		the Initial Drop of \$2.8 driven one-mile and at	t the concl	lusion, the fare	e should read
				fill depend on the pulses re t. Either way, #4 and #5 sh number.		\$6.00. The vehicle sh conclusion of which th + \$3.20 = \$6.00 + \$3.20	nall continu ne fare sho	ue for a seconould read \$9.2	d mile at the
Yes No	corr	rectly and ir	n comp	of Fare are program bliance with those es ional Airport Authori	stablished	Accepted tolerance shall be the feet).	e distance of c	one average sized c	
	Dy .	ne oyraouc	e neg.	Onal Allport Addition	ty.			ectly calculated a ark within tolera	a fare of \$6.00 at nce?
Vehicle tire size				neter certification at the start of the tes				ectly calculated a ark within tolera	a fare of \$9.20 at nce?
	size	e recommer	nded by	y the vehicle manufa		[			
Front Spec	Doc	ument actu		e only if different.  Spec		Approved	Denied		
L/F on Vehicle			L/R Veh	R on hicle		Ву:		Date:	
R/F on Vehicle			R/R Veh	R on hicle		Date Sealed:		. Sea	l #:

# RESOLUTION AUTHORIZING THE CREATION OF THE POSITION OF MANAGEMENT ASSISTANT FOR THE SYRACUSE REGIONAL AIRPORT AUTHORITY

WHEREAS, the Syracuse Regional Airport Authority (the "Authority") is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the "Enabling Act") and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

**WHEREAS**, Section 2799-ggg (12) of the Enabling Act authorizes the Authority to appoint such officers, employees and agents as the Authority may require for the performance of its duties, and to fix and determine their qualifications, duties and compensation; and

WHEREAS, the Authority desires to create the position of Management Assistant, which position the Authority believes is necessary to assist the Authority in performing its obligations and duties under the Enabling Act, and its responsibilities to keep, maintain and operate the Syracuse Hancock International Airport; and

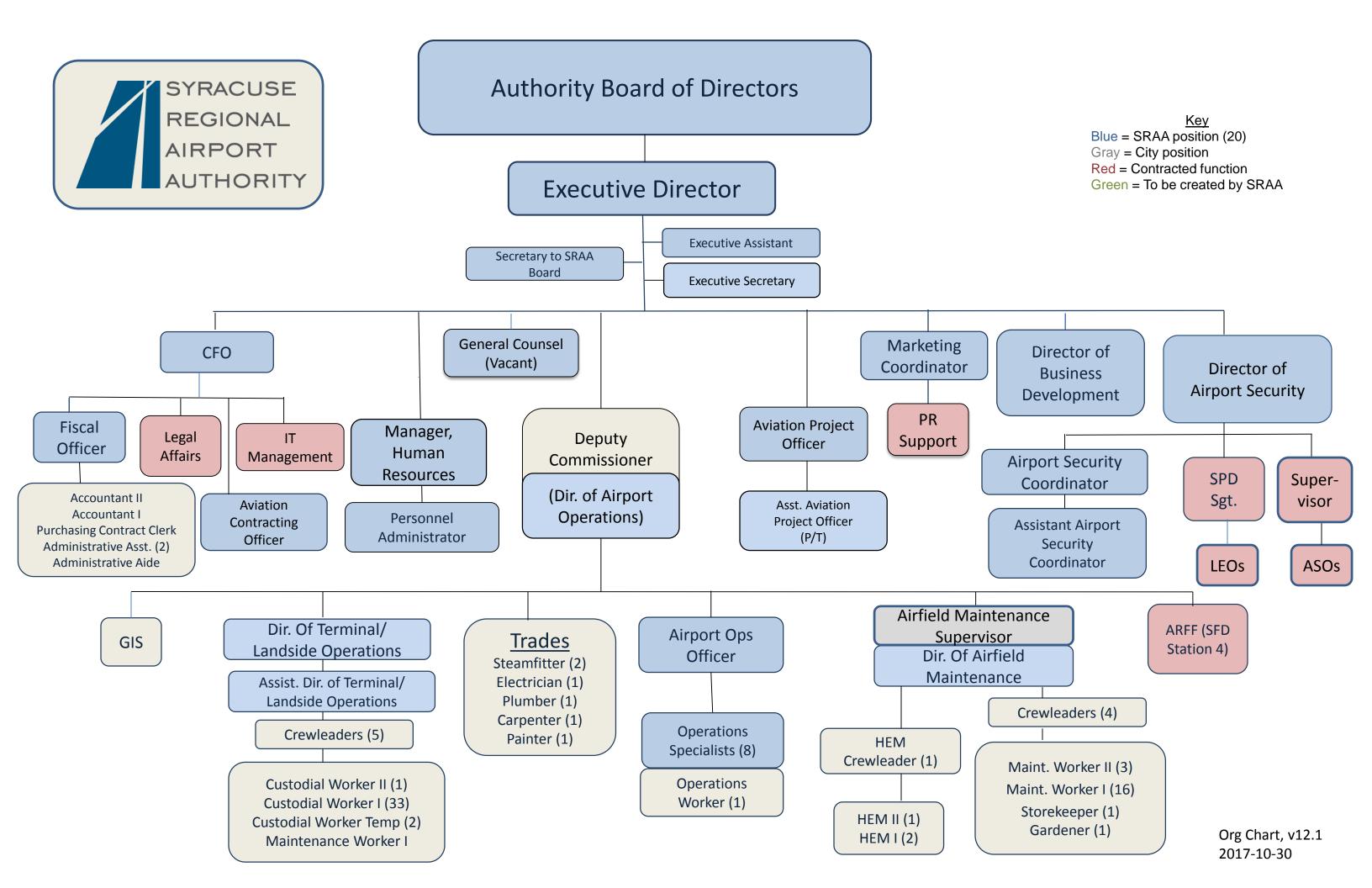
**WHEREAS**, the creation of this position is a necessary step required by the Onondaga County Personnel Department and the New York State Civil Service Commission.

NOW, THEREFORE, after due deliberation having been had thereon, it is hereby RESOLVED, that the Board of the Syracuse Regional Airport Authority hereby creates the position of Management Assistant, and it is further

**RESOLVED**, that the Executive Director of the Authority shall take any and all actions necessary to ensure this position is properly designated by the Onondaga County Civil Service Department or any similar governmental entity.

RESOLUT	ION ADOPTE	ED DATE: NO	OVEMBER, 20.
Vote:	Ayes	Nays	Abstentions
SIGNED:	Connotary		
	Secretary		

{H3185634.1} 2



### Management Assistant (SRAA)

### <u>DISTINGUISHING FEATURES OF THE CLASS</u>

Reporting directly to the Executive Assistant to the Executive Director, the Management Assistant provides management-level support to multiple department heads. The Management Assistant provides direct support through organizing and coordinating administrative projects, cross-departmental teams, overseeing special projects, and providing both general and departmental specific administrative support as needed. The Management Assistant must be flexible and able to enjoy working within an environment that is fast-faced and ever-changing. The ideal individual will have the ability to exercise good judgment in a variety of situations, with strong written and verbal communication, administrative, and organizational skills, and the ability to maintain a realistic balance among multiple priorities, across departments. The Management Assistant will have the ability to work independently on projects that have direct impact on the organization, and must be able to work under pressure at times to handle a wide variety of activities and confidential matters with discretion. The Management Assistant must also be able to take direction, and ensure timely, accurate completion of tasks and projects as required.

### **TYPICAL WORK ACTIVITIES**

- Completes a broad variety of administrative tasks for department heads including: managing
  multiple active calendars; composing and preparing correspondence that is sometimes
  confidential; arranging complex and detailed travel plans, itineraries, and agendas; and compiling
  documents for travel-related meetings
- Plans and coordinates meetings for management, ensuring follow-up with all invited parties, and handling the logistics for the meetings, including set up and hospitality
- Works on department-level projects through research, drafting, and editing correspondence, reports, spreadsheets, and other administrative documents, as well as data entry
- Provides committee support through collecting documents, and putting together committee packets, taking and transcribing minutes, and other related administrative support as required
- Provides administrative support for Marketing programs, being responsible for administration of volunteers schedules, changes in schedules, tracking hours, and maintaining current contact information on volunteers; may include work with interns
- Provides event/conference planning and logistical support
- Prepares Work Order Status Updates as requested

- Under the Records Retention Officer, organizes and manages both hard copy and electronic files
  for multiple departments, keeps track of record retention schedule, archives and destroys within
  that schedule, keeping appropriate documentation as necessary
- Prioritizes conflicting needs; handles matters expeditiously, proactively, and follows-through on projects to successful completion, often with deadline pressures.
- Leads or participates in administrative working groups on projects such as developing Standard Operating Procedures (SOPs) and other operational documents, through research, collection, input, and formatting data and information.
- Prepares reports by collecting and analyzing information
- Provides historical reference by developing and utilizing filing and retrieval systems; recording meeting discussions.
- Provides backup phone support to main line at front desk
- Other management support duties as assigned

### FULL PERFORMANCE KNOWLEDGES, SKILLS, ABILITIES, AND PERSONAL CHARACTERISTICS

- Thorough knowledge of modern business office policies, procedures, and standards
- Must be able to grasp the structure and needs of the organization
- Must be able to anticipate the needs of management
- Able to produce accurate information by transcribing, formatting, inputting, editing, retrieving, copying, and transmitting text, data, and graphics.
- Courteous and professional, welcoming guests by greeting them, in person or on the telephone;
   answering or directing inquiries
- Maintains constituent confidence and protects operations by keeping information confidential
- Ability to work independently, anticipating the needs of management and being proactive in areas where delegated responsibility
- Strong organizational skills that reflect ability to perform and prioritize multiple tasks seamlessly
  with excellent attention to detail
- Very strong interpersonal skills, with the ability to build healthy working relationships with a variety
  of constituents, including vendors, concessionaires, airlines, as well as management and coworkers
- Expert level written and verbal communication skills in English
- Highly resourceful team-player, with the ability to also be extremely effective independently

Management Assistant (SRAA)

- Demonstrated ability to achieve high performance goals and meet deadlines in a fast paced environment
- Strong computer/technical skills and ability to learn and use new programs as needed
- Proficient in Microsoft Office Suite (Outlook, Word, Excel, and Power Point), Adobe Acrobat, and Social Media web platforms.

### **MINIMUM QUALIFICATIONS**

- A. Bachelor's degree required, with minimum of 3 years of experience in a comparable role supporting mid-senior level management, preferably with experience in supporting multiple managers concurrently or
- B. Associates degree, with minimum of 5 years of experience in a comparable role supporting midsenior level management, preferably with experience in supporting multiple managers concurrently or
- C. Minimum of 7 years of experience in a comparable role supporting mid-senior level management, preferable with experience in supporting multiple managers concurrently.

Management Assistant (SRAA), v1, 2017-11-02

Resolution No. \_\_ 2017

# RESOLUTION APPROVING THE ADOPTION OF A GROUND TRANSPORTATION LICENSING PROGRAM FOR THE SYRACUSE REGIONAL AIRPORT AUTHORITY

WHEREAS, the Syracuse Regional Airport Authority (the "Authority") is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the "Enabling Act") and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Enabling Act provides that the purposes of the Authority include the construction, development, improvement, maintenance and operation of aviation and related facilities at the Syracuse Hancock International Airport ("Airport") and within central New York; and

WHEREAS, Authority management has advised the Board that given recent dramatic changes in the taxi industry as a result of the advent of the transportation network companies such as Uber and Lyft, that it would be advantageous to the Authority to allow general taxi service at the Airport subject to a licensing program to ensure an appropriate level of service and professionalism in the delivery of such services.

NOW, THEREFORE after due deliberation having been had thereon, it is hereby RESOLVED, that the Board of the Syracuse Regional Airport Authority hereby authorizes the adoption and implementation of a ground transportation licensing system to govern and regulate the provision of taxi related services at the Syracuse Hancock International Airport.

Resolut	ion Adopted D	ate: November	, 2017	
Vote:	Ayes	Nays:	Abstentions:	
Signed:				
	Secreta	arv		

### RESOLUTION AUTHORIZING AN EMPLOYMENT AGREEMENT BETWEEN THE SYRACUSE REGIONAL AIRPORT AUTHORITY AND ITS EXECUTIVE DIRECTOR

WHEREAS, the Syracuse Regional Airport Authority (the "Authority") is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the "Enabling Act") and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Enabling Act authorizes the Authority to enter into agreements in furtherance of the accomplishment of its corporate purposes, and to appoint such officers, employees and agents as the Authority may require for the performance of its duties, and to fix and determine their qualifications, duties and compensation; and

WHEREAS, the Authority, finds and determines the five (5) year Employment

Agreement with its Executive Director commencing January 1, 2018 which is set forth as an

attachment to this Resolution to be in the best interests of the Authority,

NOW, THEREFORE, BE IT RESOLVED, that the Board of the Syracuse Regional Airport Authority hereby authorizes the Chair of the Board, on behalf of the Authority, to enter into the five (5) year Employment Agreement with its Executive Director set forth as an attachment to this Resolution and on such other terms and conditions as the Chair, after consultation with counsel, deems in the best interests of the Authority.

### RESOLUTION ADOPTED

<b>DATE:</b> November, 2017				
VOTE:	Ayes	Nays	Abstentions	
SIGNED: Secretary				_

# RESOLUTION AUTHORIZING EXECUTIVE DIRECTOR TO ENTER INTO NECESSARY CONTRACTS FOR TIMELY COMPLETION OF 2017 TERMINAL IMPROVEMENT PROJECT

WHEREAS, the Syracuse Regional Airport Authority (the "Authority") is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 and Article 8, Title 34 of the New York Public Authorities Law, as amended (collectively the "Enabling Act"); and

WHEREAS, Section 2799-ggg (11) of the Enabling Act authorizes the Authority to enter into contracts, agreements and leases with the federal government, the state, the county, the city, any person or other public corporation and to execute all instruments necessary or convenient to accomplishing its corporate purposes which include the development, expansion, maintenance and operation of aviation facilities in Central New York in general and the Syracuse Hancock International Airport ("Airport") in particular; and

WHEREAS, the Authority Board, by Resolution No. 8 of 2017 previously authorized the Executive Director to execute an Aviation Project Funding Agreement in order to fund and implement the 2017 Terminal Improvement Project as identified therein (hereinafter "Project"); and

WHEREAS, by Resolution No. 10 of 2017 the Authority Board previously authorized the Executive Director to execute on behalf of the Authority a Project Labor Agreement in order to maximize the benefits to be obtained through the Aviation Funding Agreement and efficiently administer the Project; and

WHEREAS, pursuant to the terms of the Aviation Funding Agreement the Project must be completed on or before October 31, 2018 and will require that the Authority enter into a

Resolution No. \_\_ 2017

variety of agreements with different contractors and funding sources in order to be completed on time and within budget; and

WHEREAS, Authority management has advised that due to the time constraints of the Project it will not be possible to bring every agreement necessary for completion of the Project before the Board for approval; and

WHEREAS, Authority management has further advised that while it believes that Resolution No. 8 of 2017 already provides the requisite authority to enter into the necessary contracts for completion of the Project, but that out of an abundance of caution it wishes to have the Boards definitive approval to enter into the necessary contracts for the timely and cost effective completion of the Project.

NOW, THEREFORE, after due deliberation having been had thereon, it is hereby RESOLVED, by the Board of the Syracuse Regional Airport Authority that the Executive Director, with the advice of counsel to the Authority, is hereby authorized to enter into on behalf of the Authority, those contracts and other agreements necessary for the timely and cost effective completion of the Project, and it is further

RESOLVED, that all actions previously taken by the Executive Director in connection with the Project and not in violation of her fiduciary obligations to the Authority, are hereby ratified and approved.

Resoluti	on Adopted	Date: Novem	iber, 2017.
Vote: Ay	yes	Nays:	Abstentions:
Signed: _			
S	ecretary		

# RESOLUTION AUTHORIZING EXECUTIVE DIRECTOR TO EVALUATE AND ENTER INTO MEMORANDUM OF UNDERSTANDING FOR THE SOLARIZE CENTRAL NEW YORK INITIATIVE PROGRAM

WHEREAS, the Syracuse Regional Airport Authority (the "Authority") is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 and Article 8, Title 34 of the New York Public Authorities Law, as amended (collectively the "Enabling Act"); and

WHEREAS, Section 2799-ggg (11) of the Enabling Act authorizes the Authority to enter into contracts, agreements and leases with the federal government, the state, the county, the city, any person or other public corporation and to execute all instruments necessary or convenient to accomplishing its corporate purposes which include the development, expansion, maintenance and operation of aviation facilities in Central New York in general and the Syracuse Hancock International Airport ("Airport") in particular; and

WHEREAS, the Central New York Regional Planning and Development Board ("CNYRPDB") is coordinating participation in the central New York area in Governor Andrew Cuomo's NY-Sun Initiative Program ("Program") begun in 2013 to support and increase the number of solar electric systems operating in New York State; and

WHEREAS, CNYRPDB has recently approached Authority representatives regarding its participation in the Program, and in connection therewith CNYRPDB made a presentation to the Authority's Finance Committee at its regular meeting held on October 13, 2017 regarding the Program; and

WHEREAS, the Finance Committee has recommended that the Authority further evaluate the potential benefits of participating in the Program and based upon that evaluation enter into such agreements as may be necessary to authorize the Authority's participation therein.

Resolution No. \_\_ 2017

NOW, THEREFORE, after due deliberation having been had thereon, it is hereby RESOLVED, by the Board of the Syracuse Regional Airport Authority that the Executive Director and Authority management are hereby authorized to further evaluate participation in the NY Sun-Initiative Program and its potential benefits for the Authority, and if appropriate and with the advice of counsel to the Authority, the Executive Director is hereby authorized to enter into on behalf of the Authority, a Memorandum of Understanding and such other agreements as may be necessary for the Authority's full participation in such Program.

Resolution Adopted Date: November, 2017.				
Vote:	Ayes	Nays:	Abstentions:_	
Signed	•			
	Secretary			_

### Michael J Lazar

From: Chris Carrick <ccarrick@cnyrpdb.org>
Sent: Tuesday, August 29, 2017 11:35 AM

To:lazarmj@twcny.rr.comSubject:solar paperwork for airport

Attachments: MOU for Solarize CNY Initiative\_final.docx; SolarizeCNY Letter of

Commitment\_Syracuse Airport\_cover letter.docx; SolarizeCNY Letter of Commitment\_Syracuse Airport.docx; SEQR Lead Agency Declaration\_Syracuse

Airport.docx; Property Owner Consent Form\_National Grid.pdf; Designation of Primary POC\_Syracuse Airport.docx; Letter of authorization to access utility records\_National

Grid.docx; Utility account login how-to National Grid.docx

#### Hi Mike,

Attached are the documents that we need to be completed/signed in order to get Abundant Solar to take a look at the financial feasibility of solar at the airport. As we discussed, the SRAA is <u>NOT</u> being asked to make a commitment to sign a contract to buy power (Power Purchase Agreement) with Abundant Solar at this time.

- 1) Memorandum of Understanding, which all of the participating municipalities and authorities signed last year to allow the CNY RPDB to issue a Request for Proposals for solar development on their behalf. This is non-binding, in the sense that it simply authorized our agency to issue the RFP and make a recommendation on the preferred developer. By signing this now, the airport authority will in effect be able to "piggyback" onto our project. Please note that the term "Solar Provider" in this document refers to the preferred developer, Abundant Solar Power.
- 2) **Letter of Intent**, a non-binding letter expressing the SRAA's intent to pursue PPA negotiations with Abundant Solar.
- 3) **SEQRA Lead Agency Declaration**, which is required for submission of the NY-Sun Program incentive application to NYSERDA. Please note that this document is in the form of a letter which is addressed to Richard Lu at Abundant; however, this letter should be returned directly to me. The letter references the need for local site plan approval or special use permit, which may not apply to the SRAA, so feel free to delete or revise this language as appropriate. The most important thing is for the SRAA to agree that it will declare itself the lead agency for SEQRA. As is typical, as the developer Abundant Solar will provide all of the information for the filing. Rooftop solar projects are typically considered Type II Actions and are therefore exempt from review, while larger ground-based solar projects are typically Type I actions and therefore require a long Environmental Assessment Form. However, in many cases a complete Environmental Impact Statement is not required since these types of projects are unlikely to have a significant adverse environmental impact.
- 4) New York State Standardized Acknowledgment of Property Owner Consent Form, which is required for submission of the NY-Sun Program incentive application to NYSERDA. Please note that all of our participating municipalities and authorities fall under the first scenario as described in the form.
- 5) **Designation of the Primary Point of Contact**, which will indicate who will be the direct responsible person to participate in contract negotiations with Abundant Solar Power.
- 6) **Utility Authorization Letter**, which will allow the CNY RPDB and Abundant Solar Power to access its utility records in order to design the most economically beneficial solar energy system for the SRAA. We have also attached a "how to" guide on setting up online access to utility accounts, in case the SRAA does not already have that in place.

### MEMORANDUM OF UNDERSTANDING

### FOR THE

### **SOLARIZE CNY INITIATIVE**

This Memorandum of Understanding ("MOU") is made as of \_\_\_\_\_\_\_, 2016 by and between the Central New York Regional Planning and Development Board ("CNY RPDB"), located at 126 North Salina Street, Suite 200, Syracuse, New York 13202, the CNY Solar Intermunicipal Group (as hereinafter defined), the Onondaga County Water Authority, the Port of Oswego Authority, the Oswego County Industrial Development Agency, and Wells College, hereinafter each known as a "Party" or collectively as "Parties."

**WHEREAS**, the Central New York Regional Planning and Development Board ("CNY RPDB") is a public planning agency established in 1966 by Cayuga, Cortland, Madison, Onondaga, and Oswego Counties under the provisions of Article 12B of the New York State General Municipal Law; and

**WHEREAS**, the CNY RPDB currently manages a comprehensive range of programs associated with the growth and development of communities in Central New York including economic development, energy management, environmental management, land use and transportation planning and intergovernmental cooperation; and

**WHEREAS**, Governor Andrew Cuomo created the NY-Sun Initiative in 2013 to support an increase in the number of solar electric systems operating in New York State; and

WHEREAS, consistent with the NY-Sun Initiative, the New York State Energy Research and Development Authority ("NYSERDA") issued Program Opportunity Notice (PON) 2672 in 2014 to fund projects that help address issues regarding the costs associated with purchasing, installing, owning and operating solar electric photovoltaic systems in New York; and

WHEREAS, the CNY RPDB secured funding from NYSERDA under PON 2672 in December 2014 to establish a program designed to provide municipal entities and certain other public partners with information, tools, and resources to make solar electric energy more accessible to their facilities and thereby reduce their energy costs through a regional solar initiative (the "Solarize CNY Initiative"); and

**WHEREAS**, the CNY RPDB has utilized the NYSERDA funding to secure certain professional engineering, legal, and management services to facilitate implementation of the Solarize CNY Initiative; these services are being provided by Optony USA and Barclay Damon, LLP; and

**WHEREAS**, at the request of the CNY RPDB, the Parties have identified potentially viable solar sites for participation in the Solarize CNY Initiative; and

**WHEREAS**, the CNY RPDB and Optony USA completed in December 2015 a series of solar site assessment reports, setting forth a preliminary determination of whether certain

identified sites throughout the Central New York Region are suitable for the installation of a solar photovoltaic ("PV") system, including an estimate of the solar capacity that the identified sites could provide and an estimate of the annual energy savings that the Solar Initiative Parties (as defined below) could save in energy costs if the PV system were installed; and

WHEREAS, a group of municipalities in the Central New York region, including the County of Cayuga, County of Cortland, County of Madison, County of Onondaga, County of Oswego, City of Auburn, City of Oswego, City of Syracuse, Village of Cazenovia, Town of Brutus, Town of Cicero, Town of Clay, Town of Conquest, Town of DeWitt, Town of Ira, Town of Minetto, Town of Montezuma, Village of Moravia, Town of Niles, Town of Owasco, Town of Salina, Town of Scipio, Town of Skaneateles, and Town of Van Buren have indicated a desire to participate in the Solarize CNY Initiative and have, or will have, entered into a intermunicipal agreement under Article 5-G, Section 119-0 of the General Municipal Law, substantially in the form of that intermunicipal cooperation agreement attached hereto as Exhibit A, in order to form an intermunicipal group (hereinafter, the "CNY Solar Intermunicipal Group") for purposes of participating in the Solarize CNY Initiative; and

WHEREAS, the Onondaga County Water Authority ("OCWA"), a public benefit corporation organized and operating pursuant to Article 5, Title 7 of the Public Authorities Law, the Port of Oswego Authority (the "Port Authority"), a public benefit corporation organized and operating pursuant to Article 6, Title 2 of the Public Authorities Law, and Wells College ("Wells"), a private educational institution incorporated as a New York not-for-profit corporation (together, the "Non-Municipal Parties"), each independently desires to participate in the Solarize CNY Initiative (collectively, the CNY Solar Intermunicipal Group and the Non-Municipal Parties shall be referred to herein as the "Solar Initiative Parties"); and

WHEREAS, the Solar Initiative Parties have determined that a joint solicitation seeking a solar provider to develop, design, finance, construct, operate and maintain small to mid-sized commercial solar PV systems on a defined portfolio of project sites in Central New York and to sell solar energy produced by such systems to the Solar Initiative Parties, based on the assessment and analysis performed by CNY RPDB and its consultant Optony USA, is in the best interest in of the Solar Initiative Parties because such joint solicitation will allow the Solar Initiative Parties to benefit from the efficiencies and economies of scale that result from proposals that will be based on an aggregate number of sites and the amount of solar energy that can be produced from those sites; and

WHEREAS, the Solar Initiative Parties have determined that it is the best interest of the Solar Initiative Parties to have CNY RPDB prepare and disseminate a joint solicitation package, including a request for proposals and template agreements, including a power purchase or similar agreement, and to make a recommendation as to one or more solar provider(s) (the "Solicitation"), for the Solarize CNY Initiative because the Solar Initiative Parties will each realize a significant savings in administrative costs, consultant costs and legal fees that would otherwise be incurred if each were to undertake its own individual solicitation; and

**WHEREAS**, accordingly, the CNY Solar Intermunicipal Group desires to enter into this MOU to indicate its agreement to participate in the Solarize CNY Initiative and to authorize and

engage CNY RPDB to prepare and disseminate the Solicitation on its behalf, make recommendations as to the selection of one or more solar provider(s) and provide other related services in connection with the Solarize CNY Initiative; and

WHEREAS, accordingly, each of the Non-Municipal Parties desires to enter into this MOU to each indicate its agreement to participate in the Solarize CNY Initiative and to authorize and engage CNY RPDB to prepare and disseminate the Solicitation on behalf of each of the Non-Municipal Parties, make recommendations as to the selection of one or more solar provider(s) and provide other related services in connection with the Solarize CNY Initiative.

**NOW THEREFORE**, in consideration of their mutual promises and agreements, and subject to the terms, conditions, and provisions herein set forth, the Parties agree as follows:

- 1. The CNY RPDB will continue to provide assistance to each of the Solar Initiative Parties as needed to build an understanding and support for participation in the Solarize CNY Initiative.
- 2. Each of the Solar Initiative Parties has completed a review of the solar site assessment report(s) relevant to the sites owned by each such Party, has undertaken an evaluation of its respective sites and based on this assessment, shall continue to participate in the Solarize CNY Initiative.
- 3. Each of the Solar Initiative Parties authorizes the CNY RPDB to, and the CNY RPDB shall, prepare and disseminate, on behalf of each of the Parties, a formal Solicitation for proposals from solar energy developers and service providers (the "Solar Provider(s)") to develop, design, finance, construct, operate and maintain small to mid-sized commercial solar PV systems on a defined portfolio of project sites in Central New York and to sell solar energy produced by such systems to each of the Solar Initiative Parties in accordance with the terms of a template solar power purchase agreement ("PPA") or similar agreement and other template agreements included in the Solicitation, and shall receive and open proposals or bids from, and make recommendations for the selection of, one or more Solar Provider(s), all in accordance with all applicable laws, including all applicable procurement laws and policies.
- 4. The Parties agree to work cooperatively with one another throughout the Solicitation process and to provide any required information requested by CNY RPDB within the reasonable timeframe established by the CNY RPDB.
- 5. The CNY RPDB will consult with all of the Solar Initiative Parties with respect to the content of the Solicitation, provided, however, that any comments and concerns with the Solicitation must be communicated in a timely manner to the CNY RPDB.
- 6. The Solar Initiative Parties agree that the CNY RPDB shall be the primary point of contact for interested Solar Providers and necessary third parties participating in the Solicitation process. The CNY RPDB agrees to provide the Solar Initiative Parties with all relevant information regarding the Solicitation process in a timely manner.
- 7. The CNY RPDB anticipates completing preparations for and disseminating a formal Solicitation on behalf of the Solar Initiative Parties by or around September 1, 2016. The CNY

RPDB anticipates providing the Solar Initiative Parties with its recommendation for one or more Solar Provider(s) as part of such Solicitation by or around November 30, 2016.

- 8. The Solar Initiative Parties may, at their discretion, enter into binding agreements, substantially in the form of the template documents included in the Solicitation, with the Solar Provider(s) recommended by the CNY RPDB, provided that each Solar Initiative Party determines to its satisfaction that the Solar Provider(s) is/are responsible, and complies with each of the Solar Initiative Party's terms, conditions, and requirements. The Solar Initiative Parties are under no obligation to enter in to any agreement with the Solar Provider(s) recommended for selection through the Solicitation process.
- 9. After completion of the Solicitation process, at the request of the Solar Initiative Parties, the CNY RPDB may continue to provide support to the Solar Initiative Parties, including but not limited to consultation with Solar Initiative Parties during the negotiation of any individual contracts with the recommended Solar Provider(s) and consultation with Solar Initiative Parties during the implementation of such contracts.
- 11. The Parties agree that the Solicitation documents shall include a provision for, and that the CNY RPDB may enter into a separate written agreement with the selected Solar Provider(s) for the Solar Provider(s) to pay the CNY RPDB a transaction fee in the amount of \$0.015 for each kW-DC of rated inverter capacity installed through this initiative.
- 12. Each Solar Initiative Party is responsible for meeting its individual legal, procedural, and other requirements for the award of any contracts as a result of the Solicitation, including, but not limited to, those requirements applicable to each Solar Initiative Party, if any, under applicable law, such as the General Municipal Law, the State Environmental Quality Review Act ("SEQRA"), the Public Authorities Law, the Energy Law, City Law, County Law, Town Law, Village Law, the State Finance Law, and its own internal policies, procedures and rules.
- 12. The CNY RPDB shall not provide funds to pay any costs incurred by the Solar Initiative Parties to participate in the Solarize CNY Initiative including costs for each Solar Initiative Party's staff time, outside contractors, and independent studies for environmental reviews, engineering services, and project commissioning.
- 13. The Parties agree not to withdraw from this MOU during the period commencing on that date which is thirty (30) days before the issuance of the formal Solicitation and ending on the date the recommended Solar Provider(s) is/are scheduled to be selected (the "Solicitation Period"). Notice of withdrawal from this MOU, and the Solarize CNY Initiative, must be provided in writing to the CNY RPDB at least seven (7) days in advance of such withdrawal.
- 14. Nothing in this MOU shall be deemed to constitute or create any fiduciary relationship between or among the Parties.
- 15. The terms of this MOU shall constitute the entire agreement between the CNY RPDB and the Solar Initiative Parties with respect to participation in the Solarize CNY Initiative. No amendment, modification, or change to this MOU shall be effective unless the same shall be in writing, duly executed, authorized and approved by the Parties.

- 16. Each Party represents and warrants that its governing body has duly authorized its entering into and performing the terms of this MOU.
- 17. By the execution and delivery of this MOU, the undersigned individuals warrant that s/he/they are/have been duly authorized by all requisite action to execute and deliver this MOU.
- 18. This MOU shall take effect immediately upon the execution hereof, and the same may be executed by the respective parties signing separate copies in counterpart, all of which when taken together shall be deemed to constitute one single instrument.
- 19. This MOU shall be governed by and construed with the laws of the State of the New York.
- **IN WITNESS WHEREOF,** the Parties have caused this Memorandum of Understanding to be executed and delivered by their duly authorized representatives as of the date set forth above.

### CENTRAL NEW YORK REGIONAL PLANNING AND DEVELOPMENT BOARD

BY:	7:	
	Z:	
ON	NONDAGA COUNTY WATER AUTHORITY	
BY:	7:	
	Name and title	
POl	ORT OF OSWEGO AUTHORITY	
BY:	7:	
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OSV	SWEGO COUNTY INDUSTRIAL DEVELOPMENT AGE	NCY
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WE	ELLS COLLEGE	
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NY SOLAR INTERMUNICIPAL Roup	BY: OSWEGO COUNTY
BY: CAYUGA COUNTY	
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BY: CORTLAND COUNTY	
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BY: ONONDAGA COUNTY	
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BY: VILLAGE OF CAZENOVIA	BY: TOWN OF CICERO
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BY: TOWN OF MONTEZUMA	Name and title
	BY: TOWN OF SKANEATELES
Name and title	
BY: TOWN OF NILES	Name and title
	BY: TOWN OF VAN BUREN
Name and title	
	Name and title

Name and title

# **SolarizeCNY Cooperative Procurement Designation of Primary Point of Contact**

The Syracuse Regional Airport Authority has designated the individual listed below to be the primary point of contact to participate in solar energy system(s) contract negotiations with Abundant Solar Power, Inc. This person is typically the highest elected official of a municipality or an Authority Having Jurisdiction, or an employee with a Participating Organization that has responsibility for legal matters (i.e., Executive Director or CFO).

Additionally, the individual(s) listed below shall be the primary point of contact to provide required information (i.e., building plans) to Abundant Solar Power, Inc. to complete the design and development of the solar energy system(s) for the Syracuse Regional Airport Authority.

Primary Point of Cor	ntact for Contract Negotiations:		
	Phone Number	Email Address	
Primary Point of Cor	ntact for Information Requests:		
Name	Phone Number	— Email Address	

### [INSERT ON MUNICIPAL OR ORGANIZATION LETTERHEAD]

### [INSERT DATE]

Richard Lu Chief Executive Officer Abundant Solar Power, Inc. Suite 900 2235 Sheppard Avenue E Toronto, CN M2J 585

Re: Proposed Solar Projects at Hancock International Airport

Dear Mr. Lu:

We are in receipt of your letter dated [INSERT DATE] relative to a solar energy project your company is proposing at the location listed above.

As you aware, your project(s) will require [SITE PLAN APPROVAL OR A SPECIAL USE PERMIT, AS APPROPRIATE] issued by the [CITY COUNCIL OR PLANNING BOARD, AS APPROPRIATE].

As such, I can confirm that any application submitted for a solar energy project on this property would have the Syracuse Regional Airport Authority acting as lead agent pursuant to SEQRA review.

Should you have any further questions, please call.

Very truly yours,

[NAME AND TITLE OF AUTHORIZED REPRESENTATIVE OF CITY/TOWN/VILLAGE]

August 29, 2017

Richard Lu Chief Executive Officer Abundant Solar Power, Inc. Suite 900 2235 Sheppard Avenue E Toronto, CN M2J 585

Re: Letter of Intent: SolarizeCNY Initiative

Dear Mr. Lu:

The purpose of this letter is to confirm the commitment of the Syracuse Regional Airport Authority to enter into formal contract negotiations with Abundant Solar Power, Inc., for the purpose of developing a solar energy system(s) located on property owned by the Syracuse Regional Airport Authority. This commitment is based upon the SolarizeCNY- Request for Proposals (RFP) issued by the Central New York Regional Planning and Development Board (CNY RPDB) on September 23, 2016 and the proposal submitted by Abundant Solar Power, Inc. on December 5, 2016.

Upon execution of this letter of intent by all parties, Abundant Solar Power, Inc. will immediately begin work on the completion of a pre-development report that will provide the basis for Abundant to determine the feasibility and costs for development of the proposed solar energy system(s) on the designated property owned by the Syracuse Regional Airport Authority. The pre-development report shall include, but not be limited to, a detailed engineering feasibility analysis of the site(s) along with the submission of the interconnection application to the local utility, application for local site and zoning permitting, application to NYSERDA for the NY-Sun Program incentive; and compliance with the State Environmental Quality Review (SEQR) Act. The pre-development report will provide the basis for the final solar energy system price negotiations, including a power purchase agreement and site lease, between Abundant and the Syracuse Regional Airport Authority. These negotiations are scheduled to be completed on or before December 31, 2017.

In order to allow Abundant Solar Power, Inc. to begin work the pre-development report described above, the Syracuse Regional Airport Authority agrees to sign and return this letter and the following documents to Chris Carrick at the CNY RPDB:

- 1) **Designation of the Primary Point of Contact**, which will indicate who will be the direct responsible person to participate in contract negotiations with Abundant Solar Power, Inc.:
- 2) **Utility Authorization Letter**, which will allow the CNY RPDB and Abundant Solar Power, Inc. to access its utility records in order to design the most economically beneficial solar energy system(s); and
- 3) New York State Standardized Acknowledgment of Property Owner Consent Form, which is required for submission of the NY-Sun Program incentive application to NYSERDA.
- 4) **SEQRA Lead Agency Declaration**, which is required for submission of the NY-Sun Program incentive application to NYSERDA.

It is important to note that this letter of intent does not constitute or create any contract relationships between or among the parties hereto. In addition, it is understood that all costs associated with the completion of the pre-development report and the related utility and regulatory filings, including costs for staff time, outside contractors, and independent studies for engineering analysis and environmental reviews, shall be the sole responsibility of Abundant Solar Power, Inc.

If the foregoing is satisfactory, please indicate your agreement by countersigning a copy of this letter and returning it to my office immediately. I look forward to working with your company and the Syracuse Regional Airport Authority on this important initiative.

Sincerely,	
David V. Bottar Executive Director	
BY:	
Richard Lu, Chief Executive Officer Abundant Solar Power, Inc.	Date
BY:	
Christina Callahan, Executive Director Syracuse Regional Airport Authority	Date



August 29, 2017

Christina Callahan
Executive Director, Syracuse Regional Airport Authority
City of Syracuse Department of Aviation
Syracuse Hancock International Airport
1000 Colonel Eileen Collins Boulevard
Syracuse, NY 13212

**RE:** SolarizeCNY Initiative

Dear Ms. Callahan,

Thank you for your continued interest in the SolarizeCNY Initiative, a program of the Central New York Regional Planning and Development Board (CNY RPDB) which aims to make it easier and more affordable for municipalities and other public and private entities to use solar energy. By joining together, more than twenty Participating Organizations have enjoyed the benefits of the CNY RPDB's technical assistance, achieving economies of scale that have greatly reduced equipment and transaction costs. With a total potential capacity of 45 megawatts, the projects proposed by these Participating Organizations are poised to triple the amount of solar energy installed in Central New York.

We are confident that Abundant Solar Power, Inc., the solar developer selected by the CNY RPDB and its Advisory Committee, will provide great value for the Syracuse Regional Airport Authority.

Enclosed please find a package of documents that will enable Abundant to begin the development process. We would ask that these documents be completed, signed and returned no later than September 29<sup>th</sup> directly to my attention at Central New York Planning and Development Board, 126 North Salina Street, Suite 200, Syracuse, NY 13202.

If you have any questions, please do not hesitate to contact me at 315-422-8276 ext. 213 or ccarrick@cnyrpdb.org.

Sincerely,

Chris Carrick Energy Program Manager

Cc: Richard Lu, Abundant Solar Power, Inc.



## Human Resources Committee Meeting Minutes September 8, 2017

These minutes reflect the activities of the Syracuse Regional Airport Authority Human Resources Committee during the meeting held at Syracuse Hancock International Airport in the Syracuse Regional Airport Authority Board Room on Friday, September 8, 2017.

The meeting was called to order at 10:48 a.m. by Ms. Beth Rougeux.

### I. Roll Call

In attendance: Ms. Beth Rougeux, Dr. Shiu-Kai Chin, Mr. Michael Quill, Mr. Mark Venesky, Mr. Patrick Mannion, Mr. Mike Lazar, Ms. Christina Callahan, Mr. Trent

Amond, Ms. Debi Marshall, Ms. Cheryl Herzog

Not present: Mr. William Fisher, Mr. William Simmons

### II. Approval of Minutes from Previous Meeting

A motion to accept the minutes from the July 20, 2017 Human Resources Committee Meeting was made by Mr. Quill and seconded by Dr. Chin, and was unanimously approved.

### **III.** Executive Session

Ms. Rougeux made a motion to go into executive session to discuss matters pertaining to the employment history of particular persons or corporations; and/or the employment of particular persons or corporations by the Authority. The motion was approved by Mr. Venesky and seconded by Mr. Quill.

Executive session ended at 10:57.

Ms. Rougeux motioned to present to the Board a Resolution to authorize the creation of the Position of Director of Business Development for the Syracuse Regional Airport Authority. The motion was approved by Dr Chin and seconded by Mr. Venesky and was unanimously approved.

### IV. Adjournment

There being no further business, a motion to adjourn the meeting was approved by Dr. Chin and seconded by Mr. Quill at 10:58 a.m.

#### **Finance Committee Meeting Minutes**

October 13, 2017

These minutes outline the activities of the Syracuse Regional Airport Authority (SRAA) Finance Committee from the meeting held on October 13, 2017, in the Syracuse Regional Airport Authority Board Room located at Syracuse Hancock International Airport.

Mr. Lazar introduced Chris Carrick from the Central NY Regional Planning and Development Board. Mr. Lazar discussed the Solar Power program offered by Abundant Energy. He mentioned that the full study regarding Solar Panels and the Airport is located in dropbox. Ms. Callahan mentioned that in the New York State Grant, Solar Power is defined as one of the 11 components that the state is funding. C&S is tasked with putting together a plan for this for 120KW of solar energy to be located in the Cell Phone lot. Mr. Lazar asked that the Finance Committee recommend to the full Board that we authorize Ms. Callahan to sign a Memorandum of Understanding and any other related documents to allow Abundant Energy to begin the investigation of a full-scale solar project. Mr. Lazar mentioned that there is no commitment until you sign the contract. Dr. Chin mentioned that in order to enter into the MOU, it requires that we release financial data to allow a more detailed study and cost estimates. Ms. Rougeux has no problem making a recommendation to sign the MOU but in general does not like the 25 year commitment. Mr. Carrick mentioned that they are working with 24 other municipalities. Ms. Rougeux was concerned that the company was from Ontario, Canada. Mr. Carrick mentioned that they went through an RFP process and they received 12 proposals and that Abundant was the best offer. Abundant is currently working with local companies on planning and purchasing. The Committee supports a recommendation for the November Board Meeting that we enter into a MOU and would like to ask Mr. Carrick to come back in case the Board Members have questions.

The meeting was called to order at 11:25 by Dr. Chin.

### I. Roll Call

In attendance: Dr. Shiu-Kai Chin, Mr. Michael Lazar, Ms. Beth Rougeux, Mr. Patrick Mannion (left at 11:25) Ms. Christina Callahan, Mr. Trent Amond, Ms. Maureen Fogarty, Ms. Linda Ryan

### II. Approval of Minutes from the Previous Meeting

A motion was made by Ms. Rougeux and seconded by Mr. Lazar to accept the May 12, 2017 Meeting Minutes.

The minutes were unanimously approved.

### III. Old Business:

Mr. Amond reviewed the Status of SRAA Agreements. The biggest one we are working on now is the Rental Car Concession Companies. Mr. Amond is continuing to work with our attorney John Clark and he hopes to have an agreement by the end of the month and fully executed agreements by the end of the year. Mr. Amond opened it up for comment and Mr. Lazar asked if we have looked into the industry standard on what is being charged for these contracts. Mr. Amond stated that this has not been our practice to date but we can certainly look at a comparison of what other Airports are charging. There was a question regarding the current Verizon agreement and Ms. Callahan mentioned that they are cell towers on top of the parking garage.

Mr. Amond went over a capital project that was originally in the 2016/17 Capital Budget, the South Concourse Elevator Project. The project was originally budgeted at \$150,000 based on a quote from Otis Elevator for \$96,000. There was a part of the quote that said it would require some additional electric or general contractor work. We estimated \$50,000 for the required additional work. When the actual quote came back for electrical work, it came in at \$128,000. We are now looking at \$220,000 - \$230,000 for this elevator project as opposed to \$150,000 as budgeted. This is an all-inclusive solution that will take care of all of the issues. A new elevator is around \$350,000 depending on size. Mr. Amond discussed we would like to use the "Best Interest" exception on this elevator that is in need of being repaired. Ms. Rougeux asked what the reason was for the Best Interest and not going out to bid. Mr. Amond mentioned so that we would be able to use the same company for the project that we are going use for maintenance services under the Onondaga County Contract. Dr. Chin mentioned when there is two different companies working on the same elevator, there is circular firing squad of blame. Ms. Fogarty mentioned if it was a maintenance issue or a warranty issue, it should be the same company. Ms. Fogarty mentioned part of the County Bid also has discounted parts. Mr. Lazar asked if it would make sense to buy a new one. Ms. Callahan mentioned a new one would cost about \$350,000. This would be \$100,000 more than refurbishing the current one. Mr. Amond mentioned that this elevator that is going to be out of service is not a public elevator but used by the Custodial Staff, Creative Foods and Customs.

Mr. Amond and Ms. Callahan discussed parking garage updates. This is what will be presented at the November Board Meeting. A new garage is not an option from a financial standpoint. We would like to recommend that we rehabilitate the existing garage and build a new consolidated rental car rental facility in the current overflow lot. This will increase public parking spaces available by 300. It will allow us to consolidate all of the rental car activity into the new facility to include the customer service counters, office space and the ready return space. The old parking garage would be rehabilitated. The rehabilitated garage would include passenger convenience features such as identifying available parking spaces, additional wayfinding which supports pedestrian safety, as well as exterior work that would be visually consistent with the new Airport facade. The financing for the rental car facility would be covered by a Customer Facility Charge. The SRAA will be looking for financing for the rehabilitation of the current parking garage.

Ms. Rougeux asked if the customer facility charge was in line with what other Car Rental Companies are charging at other airports. Ms. Callahan mentioned the she and Mr. Amond are going to a Rental Car Conference at the end of the month and hope to gain more insight into the charges. Ms. Callahan mentioned that we will not be out of line with the industry standards.

Mr. Lazar asked what the fees would be for the new Rental Car Facility. Mr. Amond stated that 25 million to rehab the garage and 11 or 12 million for the new rental car facility. A new parking garage would be 90 million. Mr. Amond mentioned the construction of the rental car facility would go rather quickly and the rehabilitation of the garage would be done in halves. Ms. Callahan mentioned that they would like to bring this to the Board in November. The Finance Committee agreed that this is the best financial option and should be brought to the Board.

Mr. Amond went over the Terminal Improvement Project budget (attached to the packet) as of September 29, 2017. He mentioned that this budget is a work in progress and they are currently working to bring the figures back down to budget.

Mr. Amond went over the timing of the cash flow and the cash flow schedule and how long it would take to be reimbursed. The state grant is about a 2 month lag and we have a signed contract with them. For the Federal reimbursement, it is about 30 days. We get 4 + million a year in entitlements and we are programing 9 million in funding that may not come in the same year. If we have to spread out the payments over a couple of years, we need to discuss how to cover the lag time of when we are reimbursed and when to pay the contractors. We suggest a line of credit as it is the cheapest way to go so we are only paying interest on the outstanding amount. Mr. Amond reached out to Key and M&T Bank. He is requesting a sense from the committee to see if we can get quotes to see what the carrying cost is. He said that the rate is about 4%. Mr. Lazar asked if we should reach out to more than two banks. Mr. Amond stated that we could.

The OHA History Museum is listed as a separate line in the budget and Mr. Amond wanted to point this out to the committee. Ms. Callahan mentioned that the Museum is listed as a part of the Grant agreement and will include an Aviation History Museum. We don't have the resources to design the museum so working with OHA makes sense to the Authority. The SRAA will build out the shell and OHA will provide the majority of the work. The original proposal was for 1.7 million and we said we can't spend this amount of money on a museum so they have sharpened their pencils and come back with a more reasonable proposal. Ms. Callahan is looking for a MOU from Mr. Clark to present to the Board in November.

### IV. New Business

Ms. Callahan gave an update as to where we are with the Ground Transportation. Syracuse Regional Airport Taxi terminated their contract and pulled out of providing services in the terminal. The short term changes the SRAA has made is to allow all taxi cabs to be here in

the proper pick up locations to make sure that the passengers have options. The SRAA intends to develop our own licensing Policy for Taxies to maintain a certain level of service. Ms. Rougeux asked if we could replace the \$95,000 that we were to receive from Syracuse Regional Airport Taxi by licensing the Taxies. Uber pays \$60,000 and Lyft pays \$2.00 for each drop off and pick up which is about \$2,000 a month totaling about \$24,000 per year in addition to a possible 50 licenses at \$1,500 to \$2,000 a piece. Dr. Chin mentioned that the consensus is that we can move forward on developing a licensing Policy for the Board to review.

### **Adjournment**

A motion was made by Ms. Rougeux and seconded by Dr. Chin to adjourn the meeting. The meet was adjourned at 1:30.